

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 4, 2026

FLYWIRE CORPORATION
(Exact name of Registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-40430
(Commission
File No.)

27-0690799
(IRS Employer
Identification No.)

141 Tremont St #10
Boston, MA 02111
(Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (617) 329-4524

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Voting Common Stock, \$0.0001 par value per share	FLYW	The Nasdaq Stock Market LLC (Nasdaq Global Select Market)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 2.02. Results of Operations and Financial Condition.

On August 4, 2026, Flywire Corporation (“Flywire” or the “Company”) issued a press release (the “Press Release”) and is holding a conference call regarding its preliminary and unaudited financial results for the quarter ended June 30, 2026. The Press Release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated by reference herein.

Various statements to be made during the conference call are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements regarding Flywire’s future operating results and financial position, Flywire’s business strategy and plans, market growth, and Flywire’s objectives for future operations. Flywire intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by terms such as, but not limited to, “believe,” “may,” “will,” “potentially,” “estimate,” “continue,” “anticipate,” “intend,” “could,” “would,” “project,” “target,” “plan,” “expect,” or the negative of these terms, and similar expressions intended to identify forward-looking statements. Such forward-looking statements are based upon current expectations that involve risks, changes in circumstances, assumptions, and uncertainties. Important factors that could cause actual results to differ materially from those reflected in Flywire’s forward-looking statements include, among others, Flywire’s future financial performance, including its expectations regarding FX Neutral Revenue Less Ancillary Services growth, Adjusted EBITDA margin growth and foreign exchange rates. Risks that may cause actual results to differ materially from these forward looking statements include, but are not limited to: Flywire’s ability to execute its business plan and effectively manage its growth; Flywire’s cross-border expansion plans and ability to expand internationally; anticipated trends, growth rates, and challenges in Flywire’s business and in the markets in which Flywire operates; the sufficiency of Flywire’s cash and cash equivalents to meet its liquidity needs; political, economic, foreign currency exchange rate, inflation, legal, social and health risks, that may affect Flywire’s business or the global economy; Flywire’s beliefs and objectives for future operations; Flywire’s ability to develop and protect its brand; Flywire’s ability to maintain and grow the payment volume that it processes; Flywire’s ability to further attract, retain, and expand its client base; Flywire’s ability to develop new solutions and services and bring them to market in a timely manner; Flywire’s expectations concerning relationships with third parties, including financial institutions and strategic partners; the effects of increased competition in Flywire’s markets and its ability to compete effectively; recent and future acquisitions or investments in complementary companies, products, services, or technologies; uncertainties associated with the timing and scope of future repurchases by FLYW of its common stock under its repurchase program, which may be discontinued, accelerated, suspended or delayed at any time due to various factors, including market conditions and the level of other investing activities and uses of cash; Flywire’s ability to enter new client verticals, including its relatively new hospitality sector; Flywire’s expectations regarding anticipated technology needs and developments and its ability to address those needs and developments with its solutions; Flywire’s ability to implement its technology and systems transformation program; Flywire’s expectations regarding its ability to meet existing performance obligations and maintain the operability of its solutions; Flywire’s expectations regarding the effects of existing and developing laws and regulations, including with respect to payments and financial services, taxation, privacy and data protection; Flywire’s ability to adapt its business to changes in government policy regarding tariffs and immigration; economic and industry trends, including the risk of a global recession, projected growth, or trend analysis; the effects of global events and geopolitical conflicts, including without limitation the ongoing hostilities in Ukraine and involving Israel, Hamas and Iran; Flywire’s ability to adapt to recommended or implemented U.S. policy changes, in particular those that impact higher education, the desire for foreign students to study in the U.S., immigration and visa policy, and changes to regulatory agencies and depth of enforcement of regulations; Flywire’s ability to adapt to changes in U.S. federal income or other tax laws or the interpretation of tax laws, including the Inflation Reduction Act of 2022 and The One Big Beautiful Bill Act of 2025; Flywire’s ability to attract and retain qualified employees; Flywire’s ability to maintain, protect, and enhance its intellectual property; Flywire’s ability to maintain the security and availability of its solutions; the increased expenses associated with being a public company; the future market price of Flywire’s common stock; and other factors that are described in the “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” sections of Flywire’s Annual Report on Form 10-K for the year ended December 31, 2025 and Quarterly Report on Form 10-Q for the quarter ended March 31, 2026, which are on file with the Securities and Exchange Commission (SEC) and available on the SEC’s website at <https://www.sec.gov/>. Additional factors may be described in those sections of Flywire’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2026, expected to be filed in the third quarter of 2026. The information conveyed on the conference call is provided only as of the date of the conference call, and Flywire undertakes no obligation to update any forward-looking statements presented during the conference call on account of new information, future events, or otherwise, except as required by law.

Item 7.01. Regulation FD Disclosure.

On August 4, 2026, the Company provided an investor presentation that will be made available on the investor relations section of the Company’s website at <https://ir.flywire.com/>. The investor presentation is furnished as Exhibit 99.2 to this Current Report on Form 8-K and is incorporated by reference herein.

This information in this Item 7.01 of this Current Report on Form 8-K shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that Section, or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	Flywire Corporation Press Release dated August 4, 2026.
99.2	Flywire Corporation Investor Presentation dated August 4, 2026.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FLYWIRE CORPORATION

By: /s/ Cosmin Pitigoi
Name: Cosmin Pitigoi
Title: Chief Financial Officer

Dated August 4, 2026

Flywire Reports Second Quarter 2026 Financial Results
Second Quarter Revenue Increased 27.2% Year-over-Year

Second Quarter Revenue Less Ancillary Services Increased 28.5% Year-over-Year

Previous Fiscal Year 2026 FX-Neutral Revenue Less Ancillary Services growth guidance raised by 300 bps at midpoint, Adjusted EBITDA margin growth guidance raised by 25 bps at midpoint

Boston, MA – August 4, 2026: Flywire Corporation (Nasdaq: FLYW) (“Flywire” or the “Company”), a global payments enablement and software company, today reported financial results for its second quarter ended June 30, 2026.

“Q2 was another strong quarter for Flywire, with results ahead of expectations and momentum building across all four verticals. We are signing larger accounts, expanding faster within existing ones, unifying our global platforms, and bringing agentic capabilities to market that will meaningfully improve the experience for our clients and their payers. The financial profile reflects it: revenue growth, expanding adjusted EBITDA margins, and growing free cash flow. The complexity we solve is our moat, and everything we are building today is a foundation for our path to \$1 billion in revenue and 30% adjusted EBITDA margin,” said Mike Massaro, Flywire’s CEO.

Second Quarter 2026 Financial Highlights:

GAAP Results

- Revenue increased 27.2% to \$167.7 million in the Second quarter of 2026, compared to \$131.9 million in the Second quarter of 2025.
- Gross Profit increased to \$89.6 million, resulting in Gross Margin of 53.4%, for the Second quarter of 2026, compared to Gross Profit of \$75.1 million and Gross Margin of 57.0% in the Second quarter of 2025.
- Net loss was (\$8.1) million in the Second quarter of 2026, compared to net loss of (\$12.0) million in the Second quarter of 2025.

Key Operating Metrics and Non-GAAP Results

- Total Payment Volume increased 38.2% to \$8.2 billion in the Second quarter of 2026, compared to \$5.9 billion in the Second quarter of 2025.
 - Revenue Less Ancillary Services increased 28.5% to \$163.8 million in the Second quarter of 2026, compared to \$127.5 million in the Second quarter of 2025. FX-Neutral Revenue Less Ancillary Services increased 26.9% year-over-year.
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- Adjusted Gross Profit increased to \$92.7 million, up 19.0% compared to \$77.9 million in the Second quarter of 2025. Adjusted Gross Margin was 56.6% in the Second quarter of 2026 compared to 61.1% in the Second quarter of 2025.
- Adjusted EBITDA increased 44.5% to \$24.0 million in the Second quarter of 2026, compared to \$16.6 million in the Second quarter of 2025. Adjusted EBITDA margin increased by approximately 160 bps year-over-year to 14.6% in the Second quarter of 2026.
- Repurchased approximately 3.1 million shares of our common stock for approximately \$49 million (excluding commissions), with approximately \$123 million remaining in the share repurchase program as of the end of the Second quarter of 2026.

Q2 2026 Key Business Performance highlights:

Commercial Highlights

- **Significant Enterprise Wins Across Regions:** Closed marquee deals including a major EMEA cross-border expansion, landmark UK university platform consolidation, multiple US institutional full-suite implementations, and Canada cross-border expansion.
- **SFS-Driven Education Expansion:** Student Financial Services expansion in the US and UK continues our shift toward larger, more strategic engagements. We signed three new US SFS deals this quarter at double the ARR of the prior-year quarter, and added the University of Liverpool in the UK to consolidate manual workflows onto a single platform.
- **Strong Deal Velocity & Geographic Diversification:** We signed 200+ new clients across 45 countries and all verticals — a second straight quarter at this pace. Education revenue outside our "Big Four" markets grew 30%+ YoY, with roughly two of three new education clients coming from outside those core markets.
- **Travel Momentum.** In Experiential Travel, deal sizes rose as travel clients consolidated vendors onto our rails, and we signed 42 Hospitality software deals across Europe and Asia in the first half of 2026.

Client, Product & Partner Highlights

- **Workday Integration Advancement (EDU):** Wesleyan University went live as the first SFS school using Flywire's new Workday Student Integration API. As the first existing SFS client to migrate between two integrated ERPs, Wesleyan's implementation established a framework for future ERP transitions.
 - **Driftwood Hospitality Deployment:** Expanded Travel Hospitality footprint with deployment across nearly 90 US hotel properties, demonstrating strong traction in the higher-value hospitality segment with integrated payments, digital signatures, and authorization workflows.
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Guidance

"Our second-quarter results give us the confidence to raise our full-year guidance for revenue and adjusted EBITDA, even as we remain prudent in our assumptions for the education vertical given the visa policy environment," said Flywire's CFO, Cosmin Pitigoi. "What's equally encouraging is what we see inside the P&L: operating expenses are scaling well below gross profit growth, which gives us conviction in our ability to scale profitably from here and achieve a fourfold increase in GAAP Net Income this year."

Based on information available as of August 4, 2026, Flywire anticipates the following results for the third quarter and fiscal year 2026*.

	Fiscal Year 2026
FX-Neutral Revenue Less Ancillary Services Growth	21-27% YoY
Adjusted EBITDA Margin Growth	+200 to 400 bps YoY

	Third Quarter 2026
FX-Neutral Revenue Less Ancillary Services Growth	16-22% YoY
Adjusted EBITDA Margin Growth	100-300 bps YoY

*Flywire has not provided a quantitative reconciliation of forecasted FX-Neutral Revenue Less Ancillary Services Growth to forecasted GAAP Revenue Growth or forecasted Adjusted EBITDA Margin Growth to forecasted GAAP Net Income Margin Growth or to forecasted GAAP net income (loss) before income taxes growth within this earnings release because Flywire is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include, but are not limited to, income taxes, which are directly impacted by unpredictable fluctuations in the market price of Flywire's stock and foreign currency exchange rates.

These statements are forward-looking, and actual results may differ materially. Refer to the "Safe Harbor Statement" below for information on the factors that could cause Flywire's actual results to differ materially from these forward-looking statements.

Conference Call

The Company will host a conference call to discuss second quarter financial results today at 5:00 pm ET. Hosting the call will be Mike Massaro, CEO, Rob Orgel, President and COO, and Cosmin Pitigoi, CFO. The conference call can be accessed live via webcast from the Company's investor relations website at <https://ir.flywire.com/>. A replay will be available on the investor relations website following the call.

Note Regarding Share Repurchase Program

Repurchases under the Company's share repurchase program (the Repurchase Program) may be made from time to time through open market purchases, in privately negotiated transactions or by other means, including through accelerated share repurchase transactions or the use of trading plans intended to qualify under Rule 10b5-1 under the Securities Exchange Act of 1934, as amended, in accordance with applicable securities laws and other restrictions, including Rule 10b-18. The timing, value and number of shares repurchased will be determined by the Company in its discretion and will be based on various factors, including an evaluation of current and future capital needs, current and forecasted cash flows, the Company's capital structure, cost of capital and prevailing stock prices, general market and economic conditions, applicable legal requirements, and compliance with covenants in the Company's credit facility that may limit share repurchases based on defined leverage ratios. The Repurchase Program does not obligate the Company to purchase a specific number of, or any, shares. The Repurchase Program does not expire and may be modified, suspended, or terminated at any time without notice at the Company's discretion.

Key Operating Metrics and Non-GAAP Financial Measures

Flywire uses non-GAAP financial measures to supplement financial information presented on a GAAP basis. The Company believes that excluding certain items from its GAAP results allows management to better understand its consolidated financial performance from period to period and better project its future consolidated financial performance as forecasts are developed at a level of detail different from that used to prepare GAAP-based financial measures. Moreover, Flywire believes these non-GAAP financial measures provide its stakeholders with useful information to help them evaluate the Company's operating results by facilitating an enhanced understanding of the Company's operating performance and enabling them to make more meaningful period-to-period comparisons. There are limitations to the use of the non-GAAP financial measures presented here. Flywire's non-GAAP financial measures may not be comparable to similarly titled measures of other companies. Other companies, including companies in Flywire's industry, may calculate non-GAAP financial measures differently, limiting the usefulness of those measures for comparative purposes.

Flywire uses supplemental measures of its performance, which are derived from its consolidated financial information, but which are not presented in its consolidated financial

statements prepared in accordance with GAAP. These non-GAAP financial measures include the following:

- **Revenue Less Ancillary Services.** Revenue Less Ancillary Services represents the Company's consolidated revenue in accordance with GAAP less (i) pass-through cost for printing and mailing services and (ii) marketing fees. The Company excludes these amounts to arrive at this supplemental non-GAAP financial measure as it views these services as ancillary to the primary services it provides to its clients.
 - **Adjusted Gross Profit and Adjusted Gross Margin.** Adjusted gross profit represents Revenue Less Ancillary Services less cost of revenue adjusted to (i) exclude pass-through cost for printing services, (ii) offset marketing fees against costs incurred and (iii) exclude depreciation and amortization, including accelerated amortization on the impairment of customer set-up costs tied to technology integration, if applicable. Adjusted Gross Margin represents Adjusted Gross Profit divided by Revenue Less Ancillary Services. Management believes this presentation supplements the GAAP presentation of Gross Profit and Gross Margin with a useful measure of the gross profit and gross margin of the Company's payment processing-related services, which are the primary services it provides to its clients.
 - **Adjusted EBITDA.** EBITDA represents our consolidated net income (loss) in accordance with GAAP adjusted to exclude (i) interest expense, (ii) interest income, (iii) (benefit from) provision for income taxes and (iv) depreciation and amortization. Adjusted EBITDA represents EBITDA further adjusted by excluding (a) stock-based compensation expense and related payroll taxes, (b) the impact from the change in fair value measurement for contingent consideration associated with acquisitions, (c) gain (loss) from the remeasurement of foreign currency, (d) indirect taxes related to intercompany activity, (e) acquisition related transaction costs, (f) employee retention costs, such as incentive compensation, associated with acquisition activities, (g) restructuring costs, and (h) gain (loss) from investments. Management believes that the exclusion of these amounts to calculate Adjusted EBITDA provides useful measures for period-to-period comparisons of the Company's business.
 - **Adjusted EBITDA Margin.** Adjusted EBITDA Margin represents Adjusted EBITDA divided by Revenue Less Ancillary Services. Management believes this presentation supplements the GAAP presentation of gross margin with a useful measure of the gross margin of the Company's payment processing-related services, which are the primary services it provides to its clients.
 - **FX Neutral Revenue Less Ancillary Services.** FX Neutral Revenue Less Ancillary Services represents Revenue Less Ancillary Services adjusted to show presentation on a FX Neutral basis. The FX Neutral information presented is calculated by translating current-period results using prior-period weighted average foreign currency exchange rates. Flywire analyzes Revenue Less Ancillary Services on an FX Neutral basis to provide a comparable framework for assessing how the business performed, excluding the effect of foreign currency fluctuations.
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- **Non-GAAP Operating Expenses.** Non-GAAP Operating Expenses represents GAAP Operating Expenses adjusted by excluding (i) stock-based compensation expense and related payroll taxes, (ii) depreciation and amortization, (iii) acquisition related transaction costs, if applicable, (iv) employee retention costs, such as incentive compensation, associated with acquisition activities, (v) the impact from the change in fair value measurement for contingent consideration associated with acquisitions and (vi) restructuring costs.

These non-GAAP financial measures are not meant to be considered as indicators of performance in isolation from or as a substitute for the Company's revenue, gross profit, gross margin or net income (loss), or operating expenses prepared in accordance with GAAP and should be read only in conjunction with financial information presented on a GAAP basis. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measure are presented below. Flywire encourages you to review these reconciliations in conjunction with the presentation of the non-GAAP financial measures for each of the periods presented. In future fiscal periods, Flywire may exclude such items and may incur income and expenses similar to these excluded items.

Flywire has not provided a quantitative reconciliation of forecasted FX-Neutral Revenue Less Ancillary Services Growth to forecasted GAAP Revenue Growth or forecasted Adjusted EBITDA Margin Growth to forecasted GAAP Net Income Margin Growth or to forecasted GAAP net income (loss) before income taxes growth within this earnings release because it is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include, but are not limited to, income taxes, which are directly impacted by unpredictable fluctuations in the market price of Flywire's stock and foreign currency exchange rates. For figures in this press release reported on an "FX-Neutral basis," Flywire calculates the year-over-year impact of foreign currency movements using prior period weighted average foreign currency exchange rates.

About Flywire

Flywire is a global payments enablement and software company. We combine our proprietary global payments network, next-gen payments platform and vertical-specific software to deliver the most important and complex payments for our clients and their customers.

Flywire leverages its vertical-specific software and payments technology to deeply embed within the existing A/R workflows for its clients across the education, healthcare, and travel vertical markets, as well as in key B2B industries. Flywire also integrates with leading ERP systems, such as NetSuite, so organizations can optimize the payment experience for their customers while eliminating operational challenges.

Flywire supports approximately 5,300** clients with diverse payment methods in more than 140 currencies across more than 240 countries and territories around the world. Flywire is headquartered in Boston, MA, USA, with global offices. For more information, visit www.flywire.com. Follow Flywire on X (formerly known as Twitter), LinkedIn and Facebook.

***Excludes clients from Flywire's Sertifi and Invoiced acquisitions*

Safe Harbor Statement

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements regarding Flywire's future operating results and financial position, Flywire's business strategy and plans, market growth, and Flywire's objectives for future operations. Flywire intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by terms such as, but not limited to, "believe," "may," "will," "potentially," "estimate," "continue," "anticipate," "intend," "could," "would," "project," "target," "plan," "expect," or the negative of these terms, and similar expressions intended to identify forward-looking statements. Such forward-looking statements are based upon current expectations that involve risks, changes in circumstances, assumptions, and uncertainties. Important factors that could cause actual results to differ materially from those reflected in Flywire's forward-looking statements include, among others, Flywire's future financial performance, including its expectations regarding FX Neutral Revenue Less Ancillary Services growth, Adjusted EBITDA margin growth and foreign exchange rates. Risks that may cause actual results to differ materially from these forward looking statements include, but are not limited to: Flywire's ability to execute its business plan and effectively manage its growth; Flywire's cross-border expansion plans and ability to expand internationally; anticipated trends, growth rates, and challenges in Flywire's business and in the markets in which Flywire operates; the sufficiency of Flywire's cash and cash equivalents to meet its liquidity needs; political, economic, foreign currency exchange rate, inflation, legal, social and health risks, that may affect Flywire's business or the global economy; Flywire's beliefs and objectives for future operations; Flywire's ability to develop and protect its brand; Flywire's ability to maintain and grow the payment volume that it processes; Flywire's ability to further attract, retain, and expand its client base; Flywire's ability to develop new solutions and services and bring them to market in a timely manner; Flywire's expectations concerning relationships with third parties, including financial institutions and strategic partners; the effects of increased competition in Flywire's markets and its ability to compete effectively; recent and future acquisitions or investments in complementary companies, products, services, or technologies; uncertainties associated with the timing and scope of future repurchases by FLYW of its common stock under its repurchase program, which may be discontinued, accelerated, suspended or delayed at any time due to various factors, including market conditions and the level of other investing activities and uses of cash; Flywire's ability to enter new client verticals, including its relatively new hospitality sector; Flywire's expectations regarding anticipated technology needs and developments and its ability to address those needs and developments with its solutions; Flywire's expectations regarding its ability to meet existing performance obligations and maintain the operability of its solutions; Flywire's expectations regarding the effects of existing and developing laws and regulations, including with respect to payments and financial services, taxation, privacy and data protection; Flywire's ability to adapt its business to changes in government policy regarding tariffs and immigration; economic and industry trends, including the risk of a global recession, projected growth, or trend analysis; the effects of global events and geopolitical conflicts, including without limitation the ongoing hostilities in Ukraine and involving Israel, Hamas and Iran; Flywire's ability to adapt to recommended or implemented U.S. policy changes, in particular those that impact higher education, the desire for foreign students to

study in the U.S., immigration and visa policy, and changes to regulatory agencies and depth of enforcement of regulations; Flywire's ability to adapt to changes in U.S. federal income or other tax laws or the interpretation of tax laws, including the Inflation Reduction Act of 2022 and The One Big Beautiful Bill Act of 2025; Flywire's ability to attract and retain qualified employees; Flywire's ability to maintain, protect, and enhance its intellectual property; Flywire's ability to maintain the security and availability of its solutions; the increased expenses associated with being a public company; the future market price of Flywire's common stock; and other factors that are described in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of Flywire's Annual Report on Form 10-K for the year ended December 31, 2025 and Quarterly Report on Form 10-Q for the quarter ended March 31, 2026, which are on file with the Securities and Exchange Commission (SEC) and available on the SEC's website at <https://www.sec.gov/>. Additional factors may be described in those sections of Flywire's Quarterly Report on Form 10-Q for the quarter ended June 30, 2026, expected to be filed in the third quarter of 2026. The information in this release is provided only as of the date of this release, and Flywire undertakes no obligation to update any forward-looking statements contained in this release on account of new information, future events, or otherwise, except as required by law.

Contacts

Investor Relations:

Masha Kahn

ir@Flywire.com

Media:

Sarah King

Media@Flywire.com

Condensed Consolidated Statements of Operations and Comprehensive (Loss) Income
(Unaudited) (Amounts in thousands, except share and per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2026	2025	2026	2025
Revenue	\$ 167,744	\$ 131,891	\$ 355,856	\$ 265,343
Costs and operating expenses:				
Payment processing services costs	74,748	53,887	152,199	104,450
Technology and development	18,387	17,106	37,819	34,017
Selling and marketing	38,913	38,377	79,407	74,946
General and administrative	38,467	30,175	78,420	63,233
Restructuring	—	1,351	—	8,690
Total costs and operating expenses	170,515	140,896	347,845	285,336
(Loss) income from operations	\$ (2,771)	\$ (9,005)	\$ 8,011	\$ (19,993)
Other income (expense):				
Interest expense	(312)	(1,065)	(615)	(1,789)
Interest income	656	1,089	1,571	4,023
(Loss) gain from remeasurement of foreign currency	(2,890)	3,947	404	7,523
Gain on available-for-sale debt securities	—	8	—	166
Total other income (expense), net	(2,546)	3,979	1,360	9,923
(Loss) income before income taxes	(5,317)	(5,026)	9,371	(10,070)
Provision for income taxes	2,830	6,981	5,000	6,097
Net (loss) income	\$ (8,147)	\$ (12,007)	\$ 4,371	\$ (16,167)
Foreign currency translation adjustment	2,877	6,655	1,976	9,332
Unrealized losses on available-for-sale debt securities, net of taxes	(13)	(36)	(47)	(165)
Total other comprehensive income	\$ 2,864	\$ 6,619	\$ 1,929	\$ 9,167
Comprehensive (loss) income	\$ (5,283)	\$ (5,388)	\$ 6,300	\$ (7,000)
Net (loss) income attributable to common stockholders – basic and diluted	\$ (8,147)	\$ (12,007)	\$ 4,371	\$ (16,167)
Net (loss) income per share attributable to common stockholders – basic	\$ (0.07)	\$ (0.10)	\$ 0.04	\$ (0.13)
Net (loss) income per share attributable to common stockholders – diluted	\$ (0.07)	\$ (0.10)	\$ 0.03	\$ (0.13)
Weighted average common shares outstanding – basic	122,404,404	121,852,349	122,290,676	122,539,986
Weighted average common shares outstanding – diluted	122,404,404	121,852,349	128,361,845	122,539,986

Condensed Consolidated Balance Sheets
(Unaudited) (Amounts in thousands, except par value per share and share amounts)

	June 30, 2026	December 31, 2025
Assets		
Current assets:		
Cash and cash equivalents	\$ 282,392	\$ 330,303
Short-term investments	11,792	24,692
Accounts receivable, net	38,836	34,776
Unbilled receivables, net	21,291	20,522
Funds receivable from payment partners	108,703	155,455
Prepaid expenses and other current assets	41,458	36,540
Total current assets	504,472	602,288
Property and equipment, net	26,420	22,125
Intangible assets, net	177,743	189,050
Goodwill	407,025	406,507
Other assets	47,326	33,343
Total assets	<u>\$ 1,162,986</u>	<u>\$ 1,253,313</u>
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$ 18,208	\$ 15,298
Funds payable to clients	235,496	310,799
Accrued expenses and other current liabilities	56,739	55,715
Deferred revenue	20,474	19,951
Total current liabilities	330,917	401,763
Deferred tax liabilities	12,648	12,900
Other liabilities	2,831	3,479
Total liabilities	346,396	418,142
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$0.0001 par value; 10,000,000 shares authorized, none issued and outstanding as of June 30, 2026 and December 31, 2025	—	—
Voting common stock, \$0.0001 par value; 2,000,000,000 shares authorized, 133,968,610 shares issued and 121,609,147 shares outstanding as of June 30, 2026; 130,335,519 shares issued and 120,086,090 shares outstanding as of December 31, 2025	13	13
Non-voting common stock, \$0.0001 par value; 10,000,000 shares authorized, none issued and outstanding as of June 30, 2026, and 1,873,320 shares issued and outstanding as of December 31, 2025, respectively	—	—
Treasury voting common stock, at cost; 12,359,463 and 10,249,429 shares as of June 30, 2026 and December 31, 2025, respectively	(177,411)	(118,636)
Additional paid-in capital	1,142,573	1,108,679
Accumulated other comprehensive income	4,417	2,488
Accumulated deficit	(153,002)	(157,373)
Total stockholders' equity	816,590	835,171
Total liabilities and stockholders' equity	<u>\$ 1,162,986</u>	<u>\$ 1,253,313</u>

Condensed Consolidated Statements of Cash Flows
(Unaudited) (Amounts in thousands)

	Six Months Ended June 30,	
	2026	2025
Cash flows from operating activities:		
Net income (loss)	\$ 4,371	\$ (16,167)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Unrealized gain from remeasurement of foreign currency	(4,397)	(9,747)
Depreciation and amortization	15,302	12,270
Stock-based compensation expense	34,847	35,740
Amortization of deferred contract costs	1,130	768
Change in fair value of contingent consideration	1,727	(502)
Deferred tax provision	(2,387)	1,003
Change in provision for uncollectible accounts	607	252
Amortization of debt issuance costs	197	92
Net accretion of discounts and amortization of premiums on investments	(16)	(595)
Other	—	(166)
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable	(4,709)	94
Unbilled receivables	(752)	(1,518)
Funds receivable from payment partners	49,244	2,090
Prepaid expenses, other current assets and other assets	(16,989)	(16,247)
Funds payable to clients	(73,365)	(62,572)
Accounts payable, accrued expenses and other current liabilities	736	(2,138)
Other liabilities	(793)	(622)
Deferred revenue	501	(2,914)
Net cash provided by (used in) operating activities	5,254	(60,879)
Cash flows from investing activities:		
Acquisitions of businesses, net of cash acquired	—	(319,835)
Purchase of short-term and long-term investments	—	(14,802)
Proceeds from the maturity and sale of short-term and long-term investments	12,707	142,334
Capitalization of internally developed software	(6,492)	(3,392)
Purchases of property and equipment	(412)	(734)
Net cash provided by (used in) investing activities	5,803	(196,429)
Cash flows from financing activities:		
Proceeds from issuance of revolving credit facility	—	125,000
Payment of revolving credit facility	—	(65,000)
Contingent consideration paid for acquisitions	—	(2,710)
Payments of tax withholdings for net settled equity awards	(5,351)	(2,364)
Common stock repurchased including related costs	(30,523)	(54,304)
Non-voting common stock repurchased and retired	(29,036)	—
Proceeds from the issuance of stock under Employee Stock Purchase Plan	1,592	1,242
Proceeds from exercise of stock options	2,157	1,753
Net cash (used in) provided by financing activities	(61,161)	3,617
Effect of exchange rates changes on cash and cash equivalents	2,193	8,135
Net change in cash and cash equivalents	(47,911)	(245,556)
Cash and cash equivalents, beginning of period	330,303	495,242
Cash and cash equivalents, end of period	\$ 282,392	\$ 249,686

* We have revised the six months ended June 30, 2025, Condensed Consolidated Statements of Cash Flows to correct classification errors identified and previously disclosed in our Form 10-Q during the nine month ended September 30, 2025.

Reconciliation of Non-GAAP Financial Measures
(Unaudited) (Amounts in millions, except percentages)

All dollar amounts in the tables below are rounded and as a result, certain amounts may not recalculate using the rounded amounts provided.

Revenue Less Ancillary Services, Adjusted Gross Profit, and Adjusted Gross Margin

(dollars in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2026	2025	2026	2025
Revenue	\$ 167.7	\$ 131.9	\$ 355.9	\$ 265.3
Adjusted to exclude gross up for:				
Pass-through cost for printing and mailing	(3.9)	(4.2)	(7.9)	(8.7)
Marketing fees	—	(0.1)	(0.1)	(0.5)
Revenue Less Ancillary Services	\$ 163.8	\$ 127.5	\$ 347.8	\$ 256.2
Payment processing services costs	74.7	53.9	152.2	104.5
Hosting and amortization costs within technology and development expenses	3.4	2.9	7.3	5.3
Cost of Revenue	\$ 78.2	\$ 56.7	\$ 159.5	\$ 109.8
Adjusted to:				
Exclude printing and mailing costs	(3.9)	(4.2)	(7.9)	(8.7)
Offset marketing fees against related costs	—	(0.1)	(0.1)	(0.5)
Exclude depreciation and amortization	(3.1)	(2.7)	(6.9)	(4.8)
Adjusted Cost of Revenue	\$ 71.1	\$ 49.7	\$ 144.6	\$ 95.8
Gross Profit	\$ 89.6	\$ 75.1	\$ 196.4	\$ 155.6
Gross Margin	53.4%	57.0%	55.2%	58.7%
Adjusted Gross Profit	\$ 92.7	\$ 77.9	\$ 203.2	\$ 160.4
Adjusted Gross Margin	56.6%	61.1%	58.4%	62.6%

Revenue Less Ancillary Services Disaggregated by Revenue Type

(dollars in millions)	Three Months Ended June 30, 2026			Three Months Ended June 30, 2025		
	Transaction	Platform and other revenues	Revenue	Transaction	Platform and other revenues	Revenue
Revenue	\$ 135.9	\$ 31.8	\$ 167.7	\$ 100.6	\$ 31.3	\$ 131.9
Adjusted to exclude gross up for:						
Pass-through cost for printing and mailing	—	(3.9)	(3.9)	—	(4.2)	(4.2)
Marketing fees	—	—	—	(0.1)	—	(0.1)
Revenue Less Ancillary Services	\$ 135.9	\$ 28.0	\$ 163.8	\$ 100.5	\$ 27.1	\$ 127.5
Percentage of Revenue	81.0%	19.0%	100.0%	76.3%	23.7%	100.0%
Percentage of Revenue Less Ancillary Services	82.9%	17.1%	100.0%	78.8%	21.2%	100.0%

(dollars in millions)	Six Months Ended June 30, 2026			Six Months Ended June 30, 2025		
	Transaction	Platform and other revenues	Revenue	Transaction	Platform and other revenues	Revenue
Revenue	\$ 291.1	\$ 64.8	\$ 355.9	\$ 209.1	\$ 56.3	\$ 265.3
Adjusted to exclude gross up for:						
Pass-through cost for printing and mailing	—	(7.9)	(7.9)	—	(8.7)	(8.7)
Marketing fees	(0.1)	—	(0.1)	(0.5)	—	(0.5)
Revenue Less Ancillary Services	\$ 291.0	\$ 56.8	\$ 347.8	\$ 208.6	\$ 47.6	\$ 256.2
Percentage of Revenue	81.8%	18.2%	100.0%	78.8%	21.2%	100.0%
Percentage of Revenue Less Ancillary Services	83.7%	16.3%	100.0%	81.4%	18.6%	100.0%

FX Neutral Revenue Less Ancillary Services

(dollars in millions)	Three Months Ended June 30,		Growth Rate	Six Months Ended June 30,		Growth Rate
	2026	2025		2026	2025	
Revenue	\$ 167.7	\$ 131.9	27.2%	\$ 355.9	\$ 265.3	34.1%
Ancillary services	(3.9)	(4.3)		(8.1)	(9.2)	
Revenue Less Ancillary Services	163.8	127.5	28.5%	347.8	256.2	35.7%
Effects of foreign currency rate fluctuations	(2.0)	—		(9.4)	—	
FX Neutral Revenue Less Ancillary Services	\$ 161.8	\$ 127.5	26.9%	\$ 338.4	\$ 256.2	32.1%

Reconciliation of GAAP Operating Expenses to Non-GAAP Operating Expenses

(dollars in millions)	Three Months Ended June 30,			Six Months Ended June 30,		
	2026	2025		2026	2025	
GAAP Technology and development	\$ 18.4	\$ 17.1		\$ 37.8	\$ 34.0	
(-) Stock-based compensation expense and related taxes	(2.5)	(3.2)		(5.8)	(6.4)	
(-) Depreciation and amortization	(1.6)	(1.6)		(3.4)	(3.3)	
Non-GAAP Technology and development	\$ 14.2	\$ 12.3		\$ 28.6	\$ 24.3	
GAAP Selling and marketing	\$ 38.9	\$ 38.4		\$ 79.4	\$ 74.9	
(-) Stock-based compensation expense and related taxes	(6.0)	(4.9)		(11.1)	(9.2)	
(-) Depreciation and amortization	(4.5)	(4.3)		(9.8)	(7.3)	
Non-GAAP Selling and marketing	\$ 28.5	\$ 29.2		\$ 58.6	\$ 58.4	
GAAP General and administrative	\$ 38.5	\$ 30.2		\$ 78.4	\$ 63.2	
(-) Stock-based compensation expense and related taxes	(9.2)	(9.3)		(18.6)	(17.7)	
(-) Depreciation and amortization	(1.0)	(0.8)		(2.0)	(1.6)	
(-) Change in fair value of contingent consideration	(0.5)	0.7		(1.7)	0.5	
(-) Acquisition related transaction costs	—	(0.1)		—	(2.5)	
Non-GAAP General and administrative	\$ 27.7	\$ 20.7		\$ 56.0	\$ 41.9	

EBITDA, Adjusted EBITDA, and Adjusted EBITDA Margin

(dollars in millions)	Three Months Ended June 30,			Six Months Ended June 30,		
	2026	2025		2026	2025	
Net (loss) income	\$ (8.1)	\$ (12.0)		\$ 4.4	\$ (16.2)	
Interest expense	0.3	1.0		0.6	1.8	
Interest income	(0.7)	(1.1)		(1.6)	(4.0)	
Provision for income taxes	2.8	7.0		5.0	6.1	
Depreciation and amortization expense	7.9	7.2		16.5	13.0	
EBITDA	2.2	2.1		24.9	0.7	
Stock-based compensation expense and related taxes	17.8	17.3		35.5	33.3	
Change in fair value of contingent consideration	0.5	(0.7)		1.7	(0.5)	
Loss (gain) from remeasurement of foreign currency	2.9	(3.9)		(0.4)	(7.5)	
Gain on available-for-sale debt securities	—	—		—	(0.2)	
Indirect taxes related to intercompany activity	0.6	0.4		1.5	1.0	
Acquisition-related transaction costs	—	0.1		—	2.5	
Restructuring	—	1.4		—	8.7	
Adjusted EBITDA	\$ 24.0	\$ 16.6		\$ 63.3	\$ 38.0	
Adjusted EBITDA margin	14.6%	13.0%		18.2%	14.8%	



Q2 2026 Earnings Supplement

August 4, 2026

¥ \$ ₪ £ € ₨ ₹ ¥ \$ ₪ £ € ₪

Disclosures

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and Section 21E of the Securities Exchange Act of 1934, as amended. All statements other than statements of historical facts contained in this presentation, including statements regarding the outcome of the operational and portfolio reviews, the costs, cash outlays, benefits, timing and financial impacts of the actions that may be taken or transactions entered into in connection with the operational and portfolio reviews, Flywire's ability to successfully implement Flywire's business plan, future results of operations and financial position, business strategy and plans, market growth and Flywire's objectives for future operations, are forward-looking statements. The words "believe," "may," "will," "estimate," "continue," "anticipate," "intend," "expect," "plans," "potential," "seeks," "projects," "should," "could" and "would" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Flywire has based these forward-looking statements largely on Flywire's current expectations and projections about future events and financial trends that Flywire believes may affect Flywire's financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. These forward-looking statements are subject to a number of risks, uncertainties and assumptions that are described in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of Flywire's Annual Report on Form 10-K for the year ended December 31, 2025 and Quarterly Report on Form 10-Q for the end quarter ended March 31, 2026, which are on file with the Securities and Exchange Commission (SEC) and available on the SEC's website at www.sec.gov. Additional factors may be described in those sections of Flywire's Quarterly Report on Form 10-Q for the quarter ended June 30, 2026, expected to be filed with the SEC in the third quarter of 2026. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this presentation may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements. You should not rely upon forward-looking statements as predictions of future events or performance.

In addition, projections, assumptions and estimates of the future performance of the industries in which Flywire operates and the markets it serves are inherently imprecise and subject to a high degree of uncertainty and risk. All financial projections contained in this presentation are forward-looking statements and are based on Flywire's management's assessment of such matters. It is unlikely, however, that the assumptions on which Flywire has based its projections will prove to be fully correct or that the projected figures will be attained. Flywire's actual future results may differ materially from Flywire's projections, and it makes no express or implied representation or warranty as to attainability of the results reflected in these projections. Investments in Flywire's securities involve a high degree of risk and should be regarded as speculative.

The information in this presentation is provided only as of August 4, 2026, and Flywire undertakes no obligation to update any forward-looking statements contained in this presentation on account of new information, future events, or otherwise, except as required by law.

This presentation contains certain non-GAAP financial measures as defined by SEC rules. Flywire has provided a reconciliation of those measures to the most directly comparable GAAP measures, which is available in the Appendix. The company has not provided a quantitative reconciliation of forecasted FX-Neutral Revenue Less Ancillary Services Growth to forecasted GAAP Revenue Growth or forecasted Adjusted EBITDA Margin Growth to forecasted GAAP Net Income Margin Growth or to forecasted GAAP net income (loss) before income taxes within this presentation because Flywire is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include but are not limited to income taxes which are directly impacted by unpredictable fluctuations in the market price of the company's stock and in foreign exchange rates.



Clients Look to Flywire to Solve Payments Complexity



Payer

Selects from available payment methods

- ✓ Bank transfers
- ✓ Cards
- ✓ Local wallets
- ✓ Emerging methods



Flywire

Handles complexity

- ✓ Specialized workflows
- ✓ Compliance & screening
- ✓ FX, banking & settlement
- ✓ ERP integration & reconciliation
- ✓ Global payer support



Client

Delivered in client's environment

- ✓ One integration
- ✓ Settled in their currency
- ✓ Posted to system of record
- ✓ Disputes handled end-to-end

Backed by highly localized, verticalized support

- ✓ Around-the-clock team with excellent payment and product knowledge across 25 languages and 16 countries
- ✓ An AI-first strategy that pairs rapid self-service with skilled care for complex cases

Our Global Network Today

We've built a global, regulatory-grade infrastructure platform that is very hard to replicate



240+

countries & territories

140+

currencies reported

Domestic +

cross-border payments

Optimized

intelligent transaction routing

~6,000

geographic corridors

1,200+

local payment options

Broad

local clearing & local payment methods

Scalable

global settlement infrastructure

Generic processors go a mile wide. **Flywire goes a mile deep.**

Example: Education Tuition Payment Journey

Payment Journey Stage	Generic Processor	Flywire	What Flywire Does
1 Many ways to pay			→ Local in, local out – collects in local currency via a large local banking network → Local payment methods tailored to payer markets and use cases
2 KYC & regulatory			→ Client KYC review; ensures funds reach legitimate destinations for legitimate purposes → Rigorous transaction monitoring, regulation compliance, and currency controls → Multi-jurisdictional - not a single-country vendor
3 Tax & FX compliance			→ Handles country-specific FX controls and regulatory docs before fund outflow → Tax obligations vary by market - we manage where required (e.g. WHT in India, Brazil)
4 System of Record reconciliation			→ Integrates to each institution's ERP; Built-in audit trails/reporting → End-to-end transaction visibility – verified 'good funds' leads to better cash flow insight
5 Refunds & disputes			→ Returns funds to original sender, offloading global AML and complexity from the client → Manages the chargeback and dispute process end-to-end

A generic processor moves money. Flywire manages complexity:
moving money globally, compliantly, efficiently and accurately

Generic processors go a mile wide.

Flywire goes a mile deep.

Example: How Flywire Serves Travel Clients

Capability	Point Solutions	Generic Processor	Flywire	What Flywire Does
Workflows + Payments connected				→ Contracts, approvals, and payments in a single workflow → Full agreement management for Hospitality
Travel-specific payment types	Partial			→ Flexible scheduling of installments → Group and split payments: each payer chooses their method and currency based on one Flywire shared balance.
Enterprise-grade security & compliance	Partial	Standard		→ AML, compliance, and global security built-in → Tailored tools and approaches by geography and payment type
Global payment support	Limited	Some	Extensive	→ Seamless, localized experience with transparent exchange rates and round-the-clock multilingual support
Workflow automation	Limited			→ Automated invoicing, payment matching and recon → Payables offering for subcontractors/vendors → Workflows, agreements and payments triggered in one flow
Unified reporting & visibility		Partial		→ Real-time visibility across deposits, billing, and recon → Single source of truth for booking/reporting
Travel-specific integrations	Limited	Limited		→ Integrates directly with PMS/CRM/accounting software → Eliminates manual data entry that others require

Spotlight: SFS Delivering Measurable Impact

¥ \$ ₦ £ € R ₹ ¥ \$ ₦ £ € ₦

Student Financial Software

The complete platform for every student – from enrollment to collections

Billing & Account Presentment

Account summary Current Term and prior

Account Balance ⓘ	\$2,100.00
Less Anticipated Aid ⓘ	\$0.00
Less Balance On Payment Plan	\$0.00
Balance due	\$2,100.00
Due by 05/18/2026	

You are not on a payment plan for the current term

[Make A Payment](#) [Enroll in Plan](#)

- ✓ eBill
- ✓ 1098-T
- ✓ Sponsored billing
- ✓ eRefunds

Payments

John Doe - U111111111 **\$2,100.00** [Make A Payment](#)
Due by 05/18/2026

[Account Summary](#) [Account Activity](#) [Payment Plans](#) [eRefunds](#)

Account Activity [Generate activity report](#)

Current Term [Print Term Statement](#) Term Balance: \$2,100.00

DATE	DESCRIPTION	AMOUNT
01/16/2026	Meal Plan	\$2,100.00
01/16/2026	Computer Lab Charge	\$100.00
01/16/2026	Undergraduate Activity Fees	\$700.00

- ✓ Domestic
- ✓ International
- ✓ Refunds
- ✓ eStore

Payment Plans

You are not on a payment plan for the current term

[Make A Payment](#) [Enroll in Plan](#)

Terms summary

Prior Terms	Current Term
\$0.00	\$2,100.00
✓	Want a payment plan?
	See Details

- ✓ Flexible plans
- ✓ Real-time rebalancing

Collections Management

- ✓ Pre-collect
- ✓ Past-due
- ✓ Agency management



Built for ALL Students



Deep SIS Integrations



Global Payment Network



Central
Washington
University

Payment Plan Default Rate Drops from 34% to 2%

Initial license of Flywire XB in 2019 > Went live with Flywire SFS in 2025

CASE
STUDY

Before Flywire SFS

Fall 2024

34%

default rate



With Flywire SFS

Fall 2025

Less than 2%

default rate

The typical default rate on Flywire payment is historically less than 5%

CASE
STUDY

Kingston University London

Replacing a sunset Unit4 module became the catalyst for turning finance into a strategic driver of the student experience

"We couldn't find anything else on the market that came close to it."

Chris Billington
Head of Finance Shared Services

Measurable Impact With Flywire SFS

Consolidating tuition & accommodation payments onto Flywire's Student Financial Software, integrated with Unit4

92%

payment plan completion

up from 60% –
a 50%+ increase

6-Figure

merchant fee savings

from consolidating global payments
and refined payment options with
improved client economics



Real-Time Transparency

Self-service
balances via Unit4
integration —
balance enquiries
virtually eliminated



Fewer Escalations

Staff resolve
queries at first
contact, freeing
time for complex
student needs



Expanded Payment Choice

140+ local
currencies and
preferred local
payment methods, all
in one platform

Spotlight: Digital Transformation (ADAPT)

¥ \$ ₪ £ € ₨ ₹ ¥ \$ ₪ £ € ₪

Digital Transformation: Project ADAPT



Speed

Accelerate time to insight and organizational agility

Example: Reduce sales quote generation and deal approval timelines



Savings

Rationalize the tech stack and focus our human capital

Example: Deprecate >30 duplicative systems and footprint



Scale

Build a scalable, AI-ready infrastructure

Example: Support growth with optimized targeted hiring



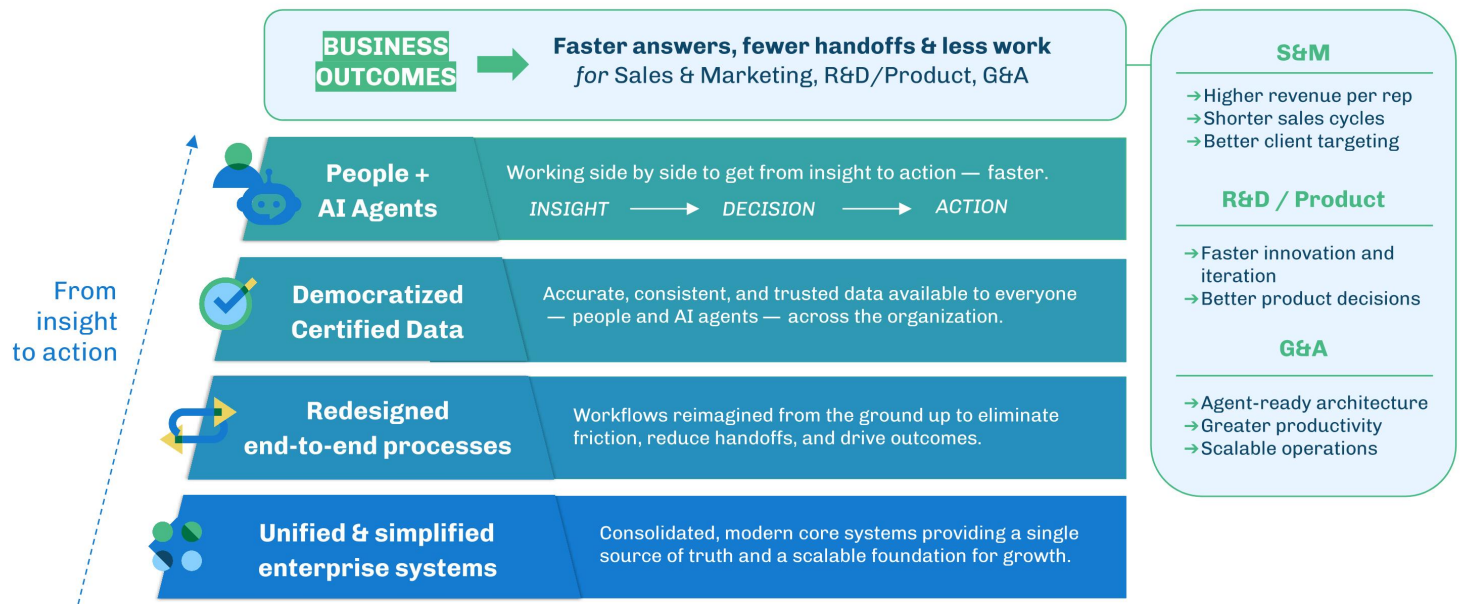
Standardization

Create a unified set of processes + data models across the org

Example: Standardize global People workflows and core Finance workflows

Re-architecting the Operating Model

A Multi-year Transformation



AI is already driving operating leverage across the business

Scaling throughput across every function without proportional cost increases

Customer Support & Experience

~45%
of support inquiries auto-resolved
without human intervention

↑ Self-service rate reached
44.7% in Q2'26

↓ Handling time and
cost per contact down **30%**

↑ Contact volume grew
~**19%** in 1H26 while team
size **declined by 2%**

Engineering & Product

Months → weeks
for complex code
Conversions and migrations

AI code writing and automated
prototyping are accelerating
development timelines

→ **200+ engineering
hours saved**
on just two SFS projects
(80 hrs on an API migration
+ 120 hrs on security improvements)

Sales & Implementation

More ARR per rep
with shorter implementation
cycles

AI-driven CRM automation
matches the right products
to clients with greater precision
→ **boosted revenue
per rep**

AI-assisted implementations
→ **faster client
onboarding**

Finance & Core Operations

Less manual work,
more automation

AI-powered document verification
automates cross-border compliance
→ **thousands of hours saved**

AI now runs routine analysis
→ saving FTE time for higher-judgment
work

Manual Reporting down sharply and
critical reports now generated in a fraction
of time vs days before

Step change in productivity gains for
finance teams

AGENT-READY BY DESIGN

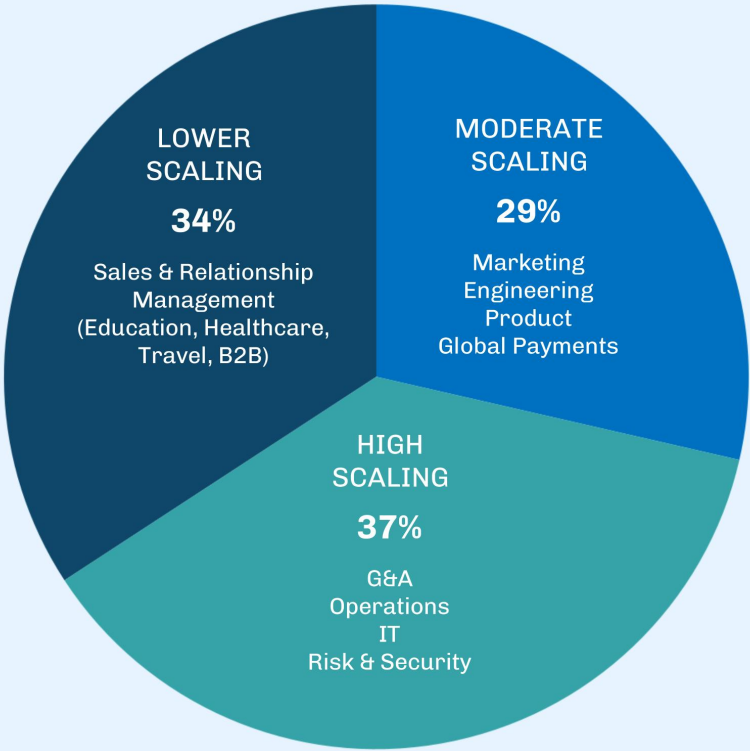
Rearchitecting data & operating systems so people & AI agents work side-by-side – structurally lowering the cost of scale

Our 2026E OPEX can scale efficiently

A Multi-year Transformation

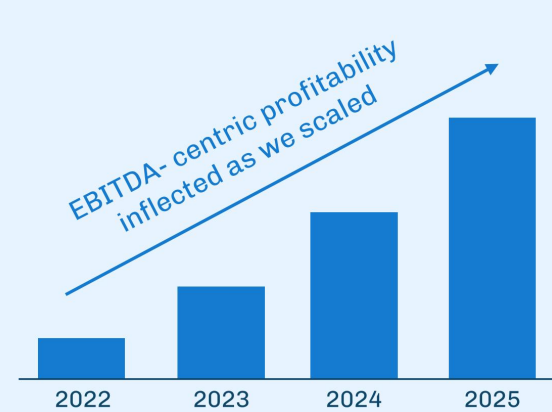
Scaling classification reflects expected cost growth relative to gross profit over the mid-term:

- High = largely fixed costs
- Moderate = mix of fixed and variable costs
- Lower = largely variable, expected to grow with volume

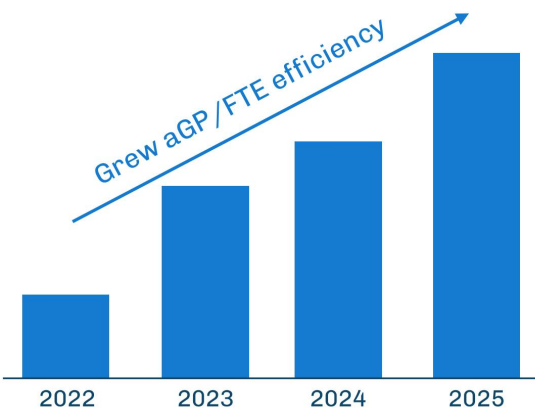


Proven Operating Leverage as the Platform Scales

aEBITDA/Headcount ⁽¹⁾ (FTE)



Adj. Gross Profit/Headcount ⁽¹⁾ (FTE)



Note (1): The average approximate number of FlyMates, including full-time employees and contractors, for the trailing four quarters.

GAAP Financial Highlights

Q2 2026

\$167.7M revenue

53.4% gross margin

\$(8.1M)* net loss

**Q2 2026 includes a \$2.9M FX loss compared to a \$3.9M FX gain and \$1.4M restructuring costs in Q2 2025*

Key Operating Metrics (Non-GAAP)

Q2 2026

\$8.2B

total payment
volume

+38.2%¹ YoY

\$163.8M

revenue less
ancillary services

+28.5%¹ YoY

\$92.7M

adjusted gross profit

**19.0%¹ YoY,
56.6%²**

\$24.0M

adjusted EBITDA

**44.5%¹ YoY,
14.6%²**

1. Represents Y-o-Y Growth as compared to Q225 2. Represents Margins as % of RLAS (Revenue Less Ancillary Services)

See Appendix for reconciliation to GAAP amounts

Q2 Actual Performance vs. Guidance: Strong Beat Across the Board

	Actual	Guide ²	Beat
	Q2 2026	Q2 2026	
Total RLAS ¹	\$164	\$156	+\$8
Y/Y RLAS Spot Growth (%)	28%	23%	~550 bps
Y/Y RLAS FxN Growth (%)	27%	21%	~590 bps
aEBITDA ¹	\$24	\$21	+\$2.5
aEBITDA Margin expansion - YoY	~+160 bps	+75 bps	+85 bps

RLAS variance to Guide Mid-Point:

- ✓ Beat FxN Revenue growth by ~ 590 bps primarily due to higher payment processing revenues, strength in Travel/EDU
- ✓ Reported \$ Spot revenue beat by \$8M

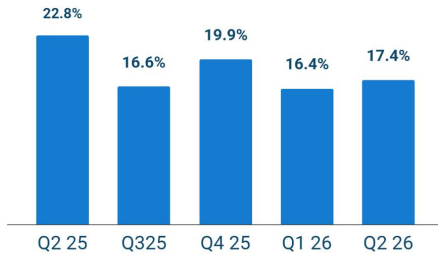
Adjusted EBITDA Variance Mid-Point:

- ✓ Adjusted EBITDA was \$2.5M ahead of the guide driven by top line beat and operational cost discipline

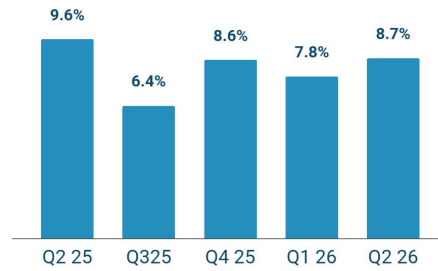
1. In US dollars millions 2.Refers to mid-point of guidance ranges, where applicable

Driving Productivity/Leverage Across All Opex Lines

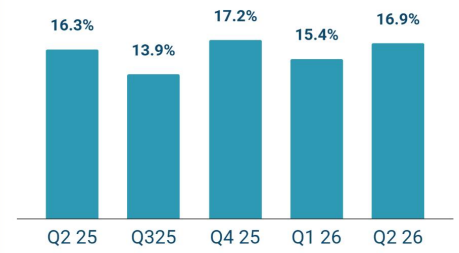
Sales & Marketing ¹



Technology & Development ¹



General & Admin ¹



1. Measures non-GAAP operating expenses as % of revenue less ancillary services (RLAS)

Opportunities to Scale

- Leaning more into digital marketing for Travel
- Efficient upsells through customer education tools
- Faster Relationship Managers (RM) ramp up/knowledge assistants/chatbots for internal use/competitive intelligence

- Coding with AI... Increase feature velocity and engineering productivity shortening development timelines
- Technical support streamlined with AI...issue triage and preliminary solutions managed via AI tools

- Data architecture investments to drive insights and predictive/ML/AI capabilities
- Highly scalable support, compliance and legal functions thanks to automation initiatives
- Procurement - vendor consolidation of systems, new procurement policy

Selected Customer Wins: Q2 2026

Strong New Client Wins & Expansion Across Existing Customers

SIGNED SFS ACCOUNTS



SEATTLE UNIVERSITY

Private Liberal Arts University in Vermont

Large Florida University

NEW LIVE ACCOUNTS & MAJOR EXPANSIONS



2026 & Q3 Financial Outlook

¥ \$ ₪ £ € R ₹ ¥ \$ ₪ £ € ₪

Q3 2026 Outlook

	FX-Neutral Revenue Less Ancillary Services Growth	Adjusted EBITDA ¹ Margin Expansion (YoY)
Total Flywire	16-22% YoY FXN	100-300 bps
Estimated FX Benefit on RLAS: ~0-1% ²		

1. Flywire has not provided a quantitative reconciliation of forecasted FX Neutral revenue to GAAP revenue and Adjusted EBITDA margin to forecasted GAAP Net Income margin within this presentation because Flywire is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include, but are not limited to income taxes which are directly impacted by unpredictable fluctuations in the market price of Flywire's stock and in foreign exchange rates.

2. As of 6/30/2026 exchange rates. As of August 4, 2026 FX changes vs 6/30/2026 rates were relatively immaterial

FY 2026 Outlook

	FX-Neutral Revenue Less Ancillary Services Growth	Adjusted EBITDA ¹ Margin Expansion (YoY)
Total Flywire	21-27% YoY FXN	200-400 bps
Estimated FX Benefit on RLAS: ~2% ²		

1. Flywire has not provided a quantitative reconciliation of forecasted Adjusted EBITDA margin to forecasted GAAP Net Income margin within this presentation because Flywire is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include, but are not limited to income taxes which are directly impacted by unpredictable fluctuations in the market price of Flywire's stock and in foreign exchange rates

2. As of 6/30/2026 exchange rates. As of August 4, 2026 FX changes vs 6/30/2026 rates were relatively immaterial

2026 Guidance Context

FY 2026 Guidance Assumptions

Revenue	Approx. 1.5% inorganic growth from Sertifi. Approx. 3-4% coming from payment processing ramps.
Gross Margins	Adjusted Gross Profit margin expected to decline ~350 bps in FY2026 due to payment processing ramp. Excl ramp, GM % decline would be ~200 bps for FY26, and exiting into 2027 in the normal ~100-200 bps annual range.
aEBITDA (%)	Improved productivity & operating leverage, supporting our ability to grow operating expenses more efficiently relative to gross profit.

EDU Macro Assumptions (Unchanged)

North America	U.S. visas down 30%; CAN visas down 10%. Offset by new client growth & upsells to domestic payments. US education revenue to grow LSD % in 2026. CAN EDU expected to grow > 10% YoY.
EMEA	Assuming visa approvals moderately down in the UK. Watching Q3-Q4 peak. Continued strong EMEA revenue growth (above company average) from further market share gains.
APAC	Assuming flat visas in AUS, while still assuming modest LSD revenue growth. Watching tighter visa requirements for Indian students.

Recent Visa/ Int'l Student Developments in Big 4 Markets



UK

- Stiffer compliance thresholds causing universities to reduce recruitment in “high-risk” student source countries
- Significantly higher rejection rates & visa processing delays concentrated in South Asia and Africa



USA

- Int'l student visas capped at 4 years - need to apply for extension for longer programs
- Stricter review now decides if green card applicants adjust status in the US or forced to apply abroad
- \$100,000 H-1B visa fee ruled unlawful, blocked by federal court



CANADA

- 2026 Visa Cap at 155,000 — a 49% cut from 2025. But exemption for Master's and PhD students at public institutions.
- Provincial labour focus: eg prioritizing public postsecondary programs aligned with provincial labour market needs.



AUSTRALIA

- Non-refundable application fee hikes as of July 2026: student visa costs AU\$2,500, and Temporary Graduate visa is AU\$5,750.
- Maintained target of 295,000 new int'l students for 2027 despite declining visa trends

Capital Allocation & Structure

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Capital Allocation Strategy Overview



Organic Growth Investments

Geographic expansion

GTM enhancement

Deeper software integrations

Ecosystem expansions with
Strategic Payables & International
Agent solutions



Strategic Acquisitions

Accelerate within existing
industry and / or geographies

New product capability for
cross-sells & upsells

Enter new geographies or
regions



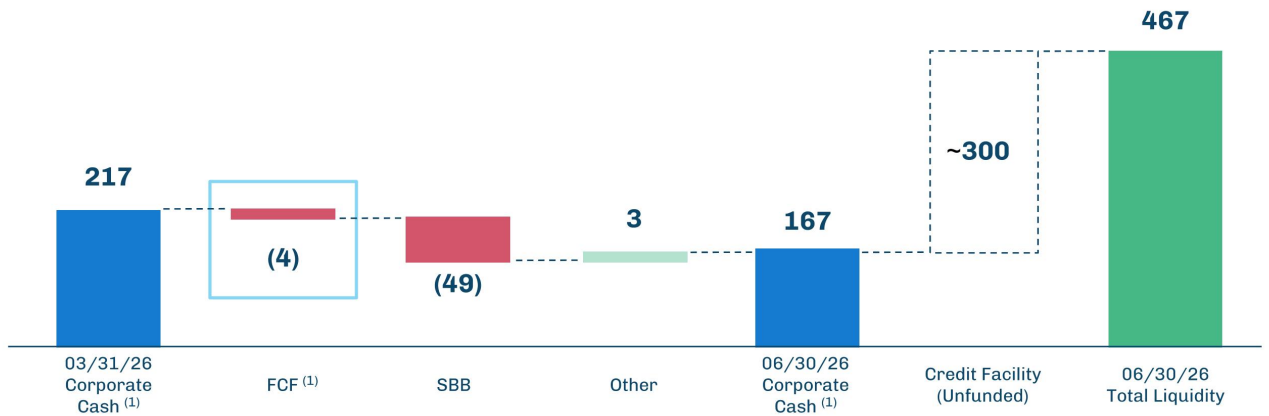
Share Buybacks

Share Repurchase Program
enables purchasing when
projected return exceeds our
cost of equity

Prudent approach in
maintaining operational liquidity
and financial flexibility for
organic investments & strategic
M&A

2Q26 Cash & Liquidity Walk

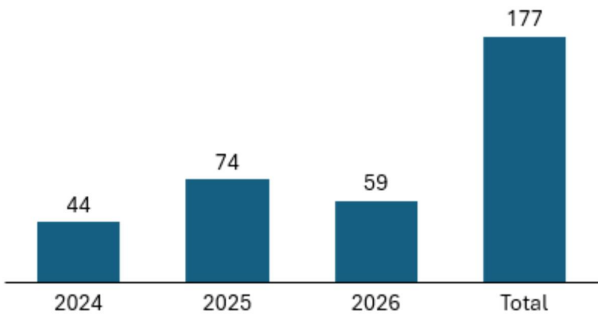
(US\$M)



- Maintained strong total liquidity while returning capital
 - Cash declined \$50M from Q1 to Q2 2026, primarily driven by share repurchases, fulfilling our buyback commitment
 - FCF reflects expected seasonal cash flow patterns and one-time transformation-related cash outflows; excluding these items, FCF would have been positive.
- (1) Please see definitions and reconciliations to the comparable GAAP metrics in the appendix

Share Buyback (SBB): ~\$177M since program start

(US\$M)



Shares Repurchased	2.3M	5.7M	4.0M	12.1M
Average Price ¹	\$18.84	\$13.04	\$14.62	\$14.68

Authorized	\$300M
(-) Purchases through 06/30/26	\$(177M)
Remaining	\$123M

- We repurchased 3.1 M shares at an average price of \$15.65 in 2Q26
- Since program start, 12.1M shares have been repurchased at an average price of \$14.68

¹ Excludes Commissions

Appendix

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Revenue Less Ancillary Services and Adjusted Gross Profit Reconciliations

(dollars in millions)	Three Months Ended June 30,	
	2026	2025
Revenue	\$ 167.7	\$ 131.9
Adjusted to exclude gross up for:		
Pass-through cost for printing and mailing	(3.9)	(4.2)
Marketing fees	—	(0.1)
Revenue Less Ancillary Services	\$ 163.8	\$ 127.5
Payment processing services costs	74.7	53.9
Hosting and amortization costs within technology and development expenses	3.4	2.9
Cost of Revenue	\$ 78.2	\$ 56.7
Adjusted to:		
Exclude printing and mailing costs	(3.9)	(4.2)
Offset marketing fees against related costs	—	(0.1)
Exclude depreciation and amortization	(3.1)	(2.7)
Adjusted Cost of Revenue	\$ 71.1	\$ 49.7
Gross Profit	\$ 89.6	\$ 75.1
Gross Margin	53.4%	57.0%
Adjusted Gross Profit	\$ 92.7	\$ 77.9
Adjusted Gross Margin	56.6%	61.1%

\$USD in Millions (unaudited)

All dollar amounts are rounded and as a result, certain amounts may not recalculate using the rounded amounts provided.



Revenue Less Ancillary Services Disaggregation by Revenue Type

(dollars in millions)	Three Months Ended June 30, 2026			Three Months Ended June 30, 2025		
	Transaction	Platform and other revenues	Revenue	Transaction	Platform and other revenues	Revenue
Revenue	\$ 135.9	\$ 31.8	\$ 167.7	\$ 100.6	\$ 31.3	\$ 131.9
Adjusted to exclude gross up for:						
Pass-through cost for printing and mailing	—	(3.9)	(3.9)	—	(4.2)	(4.2)
Marketing fees	(0.0)	—	(0.0)	(0.1)	—	(0.1)
Revenue Less Ancillary Services	\$ 135.9	\$ 28.0	\$ 163.8	\$ 100.5	\$ 27.1	\$ 127.5
Percentage of Revenue	81.0%	19.0%	100.0%	76.3%	23.7%	100.0%
Percentage of Revenue Less Ancillary Services	82.9%	17.1%	100.0%	78.8%	21.2%	100.0%

\$USD in Millions (unaudited)

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FX Neutral Revenue Less Ancillary Services Reconciliation

(dollars in millions)	Three Months Ended June 30,		Growth Rate
	2026	2025	
Revenue	\$ 167.7	\$ 131.9	27.2%
Ancillary services	(3.9)	(4.3)	
Revenue Less Ancillary Services	163.8	127.5	28.5%
Effects of foreign currency rate fluctuations	(2.0)	—	
FX Neutral Revenue Less Ancillary Services	\$ 161.8	\$ 127.5	26.9%

\$USD in Millions (unaudited)

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Net Loss to Adjusted EBITDA Reconciliation

(dollars in millions)	Three Months Ended June 30,	
	2026	2025
Net loss	\$ (8.1)	\$ (12.0)
Interest expense	0.3	1.0
Interest income	(0.7)	(1.1)
Provision for income taxes	2.8	7.0
Depreciation and amortization expense	7.9	7.2
EBITDA	2.2	2.1
Stock-based compensation expense and related taxes	17.8	17.3
Change in fair value of contingent consideration	0.5	(0.7)
Loss (gain) from remeasurement of foreign currency	2.9	(3.9)
Indirect taxes related to intercompany activity	0.6	0.4
Acquisition-related transaction costs	—	0.1
Restructuring	—	1.4
Adjusted EBITDA	\$ 24.0	\$ 16.6
Adjusted EBITDA margin	14.6%	13.0%

\$USD in Millions (unaudited)

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Non-GAAP Operating Expenses Reconciliation

(dollars in millions)	Three Months Ended June 30,		Three Months Ended		
	2026	2025	September 30, 2025	December 31, 2025	March 31, 2026
GAAP Technology and development	\$ 18.4	\$ 17.1	\$ 17.7	\$ 18.5	\$ 19.4
(-) Stock-based compensation expense and related taxes	(2.5)	(3.2)	(3.5)	(3.5)	(3.3)
(-) Depreciation and amortization	(1.6)	(1.6)	(1.7)	(1.8)	(1.8)
Non-GAAP Technology and development	\$ 14.2	\$ 12.3	\$ 12.5	\$ 13.2	\$ 14.4
GAAP Selling and marketing	\$ 38.9	\$ 38.4	\$ 41.9	\$ 40.1	\$ 40.5
(-) Stock-based compensation expense and related taxes	(6.0)	(4.9)	(5.2)	(5.3)	(5.1)
(-) Depreciation and amortization	(4.5)	(4.3)	(4.4)	(4.4)	(5.3)
Non-GAAP Selling and marketing	\$ 28.5	\$ 29.2	\$ 32.3	\$ 30.5	\$ 30.1
GAAP General and administrative	\$ 38.5	\$ 30.2	\$ 36.0	\$ 36.2	\$ 40.0
(-) Stock-based compensation expense and related taxes	(9.2)	(9.3)	(9.1)	(9.8)	(9.4)
(-) Depreciation and amortization	(1.0)	(0.8)	(0.7)	(0.9)	(1.0)
(-) Acquisition related transaction costs	—	(0.1)	—	—	—
(-) Change in fair value of contingent consideration	(0.5)	0.7	0.7	0.7	(1.2)
Non-GAAP General and administrative	\$ 27.7	\$ 20.7	\$ 27.0	\$ 26.3	\$ 28.3

(dollars in millions)	Three Months Ended June 30,		Three Months Ended		
	2026	2025	September 30, 2025	December 31, 2025	March 31, 2026
Revenue	\$ 167.7	\$ 131.9	\$ 200.1	\$ 157.5	\$ 188.1
Adjusted to exclude gross up for:					
Pass-through cost for printing and mailing	(3.9)	(4.2)	(4.6)	(4.4)	(4.1)
Marketing fees	—	(0.1)	(1.4)	(0.4)	(0.1)
Revenue Less Ancillary Services	\$ 163.8	\$ 127.5	\$ 194.1	\$ 152.7	\$ 184.0

\$USD in Millions (unaudited)

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Net Margin, EBITDA Margin, and Adjusted EBITDA Margin

(dollars in millions)	Three Months Ended June 30,		Change
	2026	2025	
Revenue (A)	167.7	131.9	35.9
Revenue less ancillary services (B)	163.8	127.5	36.3
Net loss (C)	(8.1)	(12.0)	3.9
EBITDA (D)	2.2	2.1	0.1
Adjusted EBITDA (E)	24.0	16.6	7.4
Net margin (C/A)	-4.9%	-9.1%	4.2%
Net margin using RLAS (C/B)	-5.0%	-9.4%	4.4%
EBITDA Margin (D/B)	1.4%	1.6%	-0.2%
Adjusted EBITDA Margin (E/B)	14.6%	13.0%	1.6%

\$USD in Millions (unaudited)

All dollar amounts are rounded and as a result, certain amounts may not recalculate using the rounded amounts provided.



Free Cash Flow Reconciliation

(dollars in millions)	Three Months Ended	
	June 30, 2026	
Operating cash flow	\$	21.1
(-) Change in funds receivable from payment partners		14.4
(-) Change in funds payable to clients		(36.2)
(-) Purchases of property and equipment		(0.3)
(-) Capitalization of internally developed software		(3.1)
Free cash flow	\$	(4.1)

\$USD in Millions (unaudited)

All dollar amounts are rounded and as a result, certain amounts may not recalculate using the rounded amounts provided.



Corporate Cash Reconciliation

(dollars in millions)	March 31, 2026	June 30, 2026
Cash and cash equivalents	311.9	282.4
(+) Short-term investments	13.2	11.8
(+) Long-term investments	—	—
(-) Funds payable to clients	(201.4)	(235.5)
(+) Funds receivable from payment partners	92.9	108.7
Corporate cash	216.6	167.4

\$USD in Millions (unaudited)

All dollar amounts are rounded and as a result, certain amounts may not recalculate using the rounded amounts provided.



Non-GAAP Definitions

- **Revenue Less Ancillary Services.** Revenue Less Ancillary Services represents the Company's consolidated revenue in accordance with GAAP less (i) pass-through cost for printing and mailing services and (ii) marketing fees.
- **Adjusted Gross Profit and Adjusted Gross Margin.** Adjusted gross profit represents Revenue Less Ancillary Services less cost of revenue adjusted to (i) exclude pass-through cost for printing services, (ii) offset marketing fees against costs incurred and (iii) exclude depreciation and amortization, including accelerated amortization on the impairment of customer set-up costs tied to technology integration, if applicable. Adjusted Gross Margin represents Adjusted Gross Profit divided by Revenue Less Ancillary Services.
- **Adjusted EBITDA.** EBITDA represents our consolidated net income (loss) in accordance with GAAP adjusted to exclude (i) interest expense, (ii) interest income, (iii) (benefit from) provision for income taxes and (iv) depreciation and amortization. Adjusted EBITDA represents EBITDA further adjusted by excluding (a) stock-based compensation expense and related payroll taxes, (b) the impact from the change in fair value measurement for contingent consideration associated with acquisitions, (c) gain (loss) from the remeasurement of foreign currency, (d) indirect taxes related to intercompany activity, (e) acquisition related transaction costs, (f) employee retention costs, such as incentive compensation, associated with acquisition activities, (g) restructuring costs, and (h) gain (loss) from investments.
- **Adjusted EBITDA Margin.** Adjusted EBITDA Margin represents Adjusted EBITDA divided by Revenue Less Ancillary Services.
- **FX Neutral Revenue Less Ancillary Services.** FX Neutral Revenue Less Ancillary Services represents Revenue Less Ancillary Services adjusted to show presentation on a FX Neutral basis. The FX Neutral information presented is calculated by translating current-period results using prior-period weighted average foreign currency exchange rates.

Non-GAAP Definitions

- **Non-GAAP Operating Expenses.** Non-GAAP Operating Expenses represents GAAP Operating Expenses adjusted by excluding (i) stock-based compensation expense and related payroll taxes, (ii) depreciation and amortization, (iii) acquisition related transaction costs, if applicable, (iv) employee retention costs, such as incentive compensation, associated with acquisition activities, (v) the impact from the change in fair value measurement for contingent consideration associated with acquisitions and (vi) restructuring costs.
- **Free Cash Flow.** Free Cash Flow represents the Company's net cash provided by (used in) operating activities less (i) purchases of property and equipment and (ii) capitalization of internally developed software and excluding (iii) changes in funds receivable from payment partners and (iv) changes in funds payable to clients,
- **Corporate Cash.** Corporate Cash represents the Company's (i) cash and cash equivalents, (ii) short-term investments, (iii) long-term investments, excluding (iv) funds receivable from payment partners and (v) funds payable to clients.