UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 4, 2025

FLYWIRE CORPORATION
(Exact name of Registrant as specified in its charter)

Delaware	001-40430	27-0690799
(State or other jurisdiction of incorporation)	(Commission File No.)	(IRS Employer Identification No.)

141 Tremont St #10
Boston, MA 02111
(Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (617) 329-4524

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Voting Common Stock, $0.0001 par value per share	FLYW	The Nasdaq Stock Market LLC (Nasdaq Global Select Market)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 2.02. Results of Operations and Financial Condition.

On November 4, 2025, Flywire Corporation ("Flywire" or the "Company") issued a press release (the "Press Release") and is holding a conference call regarding its preliminary and unaudited financial results for the quarter ended September 30, 2025. The Press Release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated by reference herein.

Various statements to be made during the conference call are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements regarding Flywire's future operating results and financial position, Flywire's business strategy and plans, market growth, and Flywire's objectives for future operations. Flywire intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by terms such as, but not limited to, "believe," "may," "will," "potentially," "estimate," "continue," "anticipate," "intend," "could," "would," "project," "target," "plan," "expect," or the negative of these terms, and similar expressions intended to identify forward-looking statements. Such forward-looking statements are based upon current expectations that involve risks, changes in circumstances, assumptions, and uncertainties. Important factors that could cause actual results to differ materially from those reflected in Flywire's forward-looking statements include, among others, Flywire's future financial performance, including its expectations regarding FX Neutral Revenue Less Ancillary Services growth, and Adjusted EBITDA margin growth and foreign exchange rates. Risks that may cause actual results to differ materially from these forward looking statements include, but are not limited to: Flywire's ability to execute its business plan and effectively manage its growth; Flywire's cross-border expansion plans and ability to expand internationally; anticipated trends, growth rates, and challenges in Flywire's business and in the markets in which Flywire operates; the sufficiency of Flywire's cash and cash equivalents to meet its liquidity needs; political, economic, foreign currency exchange rate, inflation, legal, social and health risks, that may affect Flywire's business or the global economy; Flywire's beliefs and objectives for future operations; Flywire's ability to develop and protect its brand; Flywire's ability to maintain and grow the payment volume that it processes; Flywire's ability to further attract, retain, and expand its client base; Flywire's ability to develop new solutions and services and bring them to market in a timely manner; Flywire's expectations concerning relationships with third parties, including financial institutions and strategic partners; the effects of increased competition in Flywire's markets and its ability to compete effectively; recent and future acquisitions or investments in complementary companies, products, services, or technologies; Flywire's ability to enter new client verticals, including its relatively new business-to-business sector; Flywire's expectations regarding anticipated technology needs and developments and its ability to address those needs and developments with its solutions; Flywire's expectations regarding its ability to meet existing performance obligations and maintain the operability of its solutions; Flywire's expectations regarding the effects of existing and developing laws and regulations, including with respect to payments and financial services, taxation, privacy and data protection; Flywire's ability to adapt its business to changes in government policy regarding tariffs and immigration; economic and industry trends, including the risk of a global recession, projected growth, or trend analysis; the effects of global events and geopolitical conflicts, including without limitation the recent hostilities in Ukraine and involving Israel, Hamas and Iran; Flywire's ability to adapt to recommended or implemented U.S. policy changes, in particular those that impact higher education, the desire for foreign students to study in the U.S., immigration and visa policy, and changes to regulatory agencies and depth of enforcement of regulations; Flywire's ability to adapt to changes in U.S. federal income or other tax laws or the interpretation of tax laws, including the Inflation Reduction Act of 2022; and The One Big Beautiful Bill Act of 2025; Flywire's ability to attract and retain qualified employees; Flywire's ability to maintain, protect, and enhance its intellectual property; Flywire's ability to maintain the security and availability of its solutions; the increased expenses associated with being a public company; the future market price of Flywire's common stock; and other factors that are described in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of Flywire's Annual Report on Form 10-K for the year ended December 31, 2024 and Quarterly Report on Form 10-Q for the quarter ended June 30, 2025 which are on file with the Securities and Exchange Commission (SEC) and available on the SEC's website at https://www.sec.gov/. Additional factors may be described in those sections of Flywire's Quarterly Report on Form 10-Q for the quarter ended September 30, 2025, expected to be filed in the fourth quarter of 2025. The information conveyed on the conference call is provided only as of the date of the conference call, and Flywire undertakes no obligation to update any forward-looking statements presented during the conference call on account of new information, future events, or otherwise, except as required by law.

Item 7.01. Regulation FD Disclosure.

On November 4, 2025, the Company provided an investor presentation that will be made available on the investor relations section of the Company's website at https://ir.flywire.com/. The investor presentation is furnished as Exhibit 99.2 to this Current Report on Form 8-K and is incorporated by reference herein.

This information in this Item 7.01 of this Current Report on Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	Flywire Corporation Press Release dated November 4, 2025.
99.2	Flywire Corporation Investor Presentation dated November 4, 2025.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FLYWIRE CORPORATION

By: /s/ Cosmin Pitigoi
Name: Cosmin Pitigoi
Title: Chief Financial Officer

Dated November 4, 2025

Exhibit 99.1

Flywire Reports Third Quarter 2025 Financial Results

Third Quarter Revenue Increased 27.6% Year-over-Year

Third Quarter Revenue Less Ancillary Services Increased 28.2% Year-over-Year

Previous Fiscal Year 2025 revenue guidance raised by 400 bps at midpoint, aEBITDA margin guidance raised by 75 bps at midpoint

Boston, MA – November 4, 2025: Flywire Corporation (Nasdaq: FLYW) ("Flywire" or the "Company"), a global payments enablement and software company, today reported financial results for its third quarter ended September 30, 2025.

"Flywire's third-quarter results demonstrate the strength of our solutions and sustained momentum across all four verticals," said Mike Massaro, Flywire's CEO. "We continued to grow market share, adding more than 200 new clients, deepening existing relationships, and expanding deal size — all while maintaining strong profitability. Supported by a better than expected macro backdrop, these results highlight the growing demand for Flywire solutions as the increasing number of clients turn to us to modernize complex payment processes and drive efficiency at scale."

Third Quarter 2025 Financial Highlights:

GAAP Results

- Revenue increased 27.6% to $200.1 million in the Third quarter of 2025, compared to $156.8 million in the Third quarter of 2024. Sertifi positively impacted revenue by $12.9 million in the Third quarter of 2025, adding 8 points of revenue growth year over year.
- Gross Profit increased to $124.7 million, resulting in Gross Margin of 62.3%, for the Third quarter of 2025, compared to Gross Profit of $100.3 million and Gross Margin of 64.0% in the Third quarter of 2024.
- Net income was $29.6 million in the Third quarter of 2025, compared to net income of $38.9 million in the Third quarter of 2024.

Key Operating Metrics and Non-GAAP Results

- Total Payment Volume increased 26.4% to $13.9 billion in the Third quarter of 2025, compared to $11 billion in the Third quarter of 2024. Excluding Sertifi, Total Payment Volume increased 24.0% to $13.7 billion in the Third quarter of 2025, compared to $11 billion in the Third quarter of 2024.

- Revenue Less Ancillary Services increased 28.2% to $194.1 million in the Third quarter of 2025, compared to $151.4 million in the Third quarter of 2024. On an FX-neutral basis, Revenue Less Ancillary Services increased 26.3% year-over-year. Excluding Sertifi, Revenue Less Ancillary Services increased 19.7% year over year to $181.2 million or 17.8% year over year on an FX-Neutral basis in the Third quarter of 2025.
- Adjusted Gross Profit increased to $127.5 million, up 25% compared to $102.0 million in the Third quarter of 2024. Adjusted Gross Margin was 65.7% in the Third quarter of 2025 compared to 67.3% in the Third quarter of 2024.
- Adjusted EBITDA increased to $57.1 million in the Third quarter of 2025, compared to $42.2 million in the Third quarter of 2024. Our Adjusted EBITDA margin increased by155 bps year-over-year to 29.4% in the Third quarter of 2025.
- Repurchased approximately 0.8 million shares of our common stock for approximately $10 million (including commissions), with approximately $192 million remaining in the share repurchase program as of the end of the Third quarter 2025.
- Paid down $45 million of debt borrowed to fund Sertifi-acquisition, with $15 million of debt remaining as of the end of the Third quarter.

Key Business Performance highlights:

- Signed over 200 new clients across all verticals, excluding the added Sertifi properties and Invoiced software accounts signed.
- Deepened partnership with Workday to integrate into the Workday Student Information System and become a verified Workday Certified provider.
- Bolstered product suite for U.K. higher education with integrations into ERPs Banner Ethos and Unit (Agresso), enhancements to Student Financial Software (SFS), and enhancements to U.S. loan disbursement solution.
- Hosted Flywire's second-annual client conference for U.S. institutions, Flywire Fusion, and unveiled how SFS Collection Management has collected more than $360 million in past-due tuition, delivered $72 million in pre-collection savings, and preserved over 177,000 student enrollments
- Enhanced the payer experience for international students and seamlessly supported the nearly 2x Total Payment Volume spike in its Q3 peak education quarter compared to the average Total Payment Volume processed during the first two quarters of the year.
- UK's leading education ERP provider, Tribal, announced plans to integrate Flywire's StudyLink solution with its new module, which is expected to drive more student applications through StudyLink and create additional revenue opportunities.
- Appointed Nicole James, former Credit Karma and Square executive, as Flywire's new Chief People Officer to scale Flywire's people functions and support its high performance teams.

Guidance

”*Focused execution and operational excellence powered a strong peak quarter. We outperformed the top end of our revenue and adjusted EBITDA guidance. Our results underscore the resilience of our diversified business model and our ability to deliver cost efficiency and margin expansion, remaining focused on what we can control in the dynamic environment.”* said Flywire’s CFO, Cosmin Pitigoi. “*We are raising FY 2025 revenue and EBITDA guidance to reflect operationally better trends achieved year to date, whilst maintaining a data-dependent and prudent approach to guidance, given the ongoing macro pressure.*”

Based on information available as of November 4, 2025, Flywire anticipates the following results for the fourth quarter and fiscal year 2025*.

	Fiscal Year 2025
FX-Neutral Revenue Less Ancillary Services Growth	23-25% YoY
FX-Neutral Revenue Less Ancillary Services Growth (excluding Sertifi)	14-16% YoY
Sertifi Revenue contribution[1]	$42-44M
Adjusted EBITDA Margin Growth	+330-370 bps YoY

[1] Since the acquisition closed on 02/24/2025.

	Fourth Quarter 2025
FX-Neutral Revenue Less Ancillary Services Growth	23-27% YoY
FX-Neutral Revenue Less Ancillary Services Growth (excluding Sertifi)	13-15% YoY
Sertifi Revenue contribution	$12-14M
Adjusted EBITDA Margin Growth	+50-200 bps YoY

* Flywire has not provided a quantitative reconciliation of forecasted FX-Neutral Revenue Less Ancillary Services Growth to forecasted GAAP Revenue Growth or forecasted Adjusted EBITDA Margin Growth to forecasted GAAP Net Income Margin Growth or to forecasted GAAP net income (loss) before income taxes within this earnings release because Flywire is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include, but are not limited to, income taxes, which are directly impacted by unpredictable fluctuations in the market price of Flywire's stock and foreign currency exchange rates.

These statements are forward-looking, and actual results may differ materially. Refer to the "Safe Harbor Statement" below for information on the factors that could cause Flywire's actual results to differ materially from these forward-looking statements.

Conference Call

The Company will host a conference call to discuss third quarter financial results today at 5:00 pm ET. Hosting the call will be Mike Massaro, CEO, Rob Orgel, President and COO, and Cosmin Pitigoi, CFO. The conference call can be accessed live via webcast from the Company's investor relations website at https://ir.flywire.com/. A replay will be available on the investor relations website following the call.

Note Regarding Share Repurchase Program

Repurchases under the Company's share repurchase program (the Repurchase Program) may be made from time to time through open market purchases, in privately negotiated transactions or by other means, including through the use of trading plans intended to qualify under Rule 10b5-1 under the Securities Exchange Act of 1934, as amended, in accordance with applicable securities laws and other restrictions, including Rule 10b-18. The timing, value and number of shares repurchased will be determined by the Company in its discretion and will be based on various factors, including an evaluation of current and future capital needs, current and forecasted cash flows, the Company's capital structure, cost of capital and prevailing stock prices, general market and economic conditions, applicable legal requirements, and compliance with covenants in the Company's credit facility that may limit share repurchases based on defined leverage ratios. The Repurchase Program does not obligate the Company to purchase a specific number of, or any, shares. The Repurchase Program does not expire and may be modified, suspended, or terminated at any time without notice at the Company's discretion.

Key Operating Metrics and Non-GAAP Financial Measures

Flywire uses non-GAAP financial measures to supplement financial information presented on a GAAP basis. The Company believes that excluding certain items from its GAAP results allows management to better understand its consolidated financial performance from period to period and better project its future consolidated financial performance as forecasts are developed at a level of detail different from that used to prepare GAAP-based financial measures. Moreover, Flywire believes these non-GAAP financial measures provide its stakeholders with useful information to help them evaluate the Company's operating results by facilitating an enhanced understanding of the Company's operating performance and enabling them to make more meaningful period-to-period comparisons. There are limitations to the use of the non-GAAP financial measures presented here. Flywire's non-GAAP financial measures may not be comparable to similarly titled measures of other companies. Other companies, including companies in Flywire's industry, may calculate non-GAAP financial measures differently, limiting the usefulness of those measures for comparative purposes.

Flywire uses supplemental measures of its performance, which are derived from its consolidated financial information, but which are not presented in its consolidated financial statements prepared in accordance with GAAP. These non-GAAP financial measures include the following:

- Revenue Less Ancillary Services. Revenue Less Ancillary Services represents the Company's consolidated revenue in accordance with GAAP less (i) pass-through cost for printing and mailing services and (ii) marketing fees. The Company excludes these amounts to arrive at this supplemental non-GAAP financial measure as it views these services as ancillary to the primary services it provides to its clients.
- Adjusted Gross Profit and Adjusted Gross Margin. Adjusted gross profit represents Revenue Less Ancillary Services less cost of revenue adjusted to (i) exclude pass-through cost for printing services, (ii) offset marketing fees against costs incurred and (iii) exclude depreciation and amortization, including accelerated amortization on the impairment of customer set-up costs tied to technology integration, if applicable. Adjusted Gross Margin represents Adjusted Gross Profit divided by Revenue Less Ancillary Services. Management believes this presentation supplements the GAAP presentation of Gross Profit and Gross Margin with a useful measure of the gross profit and gross margin of the Company's payment-related services, which are the primary services it provides to its clients.
- Adjusted EBITDA. EBITDA represents our consolidated net income (loss) in accordance with GAAP adjusted to include (i) interest expense, (ii) interest income, (iii) (benefit from) provision for income taxes and (iv) depreciation and amortization. Adjusted EBITDA represents EBITDA further adjusted by excluding (a) stock-based compensation expense and related payroll taxes, (b) the impact from the change in fair value measurement for contingent consideration associated with acquisitions,(c) gain (loss) from the remeasurement of foreign currency, (d) indirect taxes related to intercompany activity, (e) acquisition related transaction costs, (f) employee retention costs, such as incentive compensation, associated with acquisition activities, (g) restructuring costs and (h) gain (loss) from investments. Management believes that the exclusion of these amounts to calculate Adjusted EBITDA provides useful measures for period-to-period comparisons of the Company's business.
- Adjusted EBITDA Margin—Adjusted EBITDA Margin represents Adjusted EBITDA divided by Revenue Less Ancillary Services. Management believes this presentation supplements the GAAP presentation of gross margin with a useful measure of the gross margin of the Company's payment-related services, which are the primary services it provides to its clients.
- FX Neutral Revenue Less Ancillary Services. FX Neutral Revenue Less Ancillary Services represents Revenue Less Ancillary Services adjusted to show presentation on a FX Neutral basis. The FX Neutral information presented is calculated by translating current-period results using prior-period weighted average foreign currency exchange rates. Flywire analyzes Revenue Less Ancillary Services on an FX Neutral basis to provide a comparable framework for assessing how the business performed, excluding the effect of foreign currency fluctuations.

- Non-GAAP Operating Expenses—Non-GAAP Operating Expenses represents GAAP Operating Expenses adjusted by excluding (i) stock-based compensation expense and related payroll taxes, (ii) depreciation and amortization, (iii) acquisition related transaction costs, if applicable, (iv) employee retention costs, such as incentive compensation, associated with acquisition activities, (v) the impact from the change in fair value measurement for contingent consideration associated with acquisitions and (vi) restructuring costs.
- FX Neutral Revenue Less Ancillary Services and Adjusted EBITDA, excluding Sertifi - FX Neutral Revenue Less Ancillary Services and Adjusted EBITDA, excluding Sertifi, represents FX Neutral Revenue Less Ancillary Services and Adjusted EBITDA, respectively, adjusted by excluding the contributions from Sertifi. Flywire believes these measures are useful in understanding the ongoing results of our operations.

These non-GAAP financial measures are not meant to be considered as indicators of performance in isolation from or as a substitute for the Company's revenue, gross profit, gross margin or net income (loss), or operating expenses prepared in accordance with GAAP and should be read only in conjunction with financial information presented on a GAAP basis. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measure are presented below. Flywire encourages you to review these reconciliations in conjunction with the presentation of the non-GAAP financial measures for each of the periods presented. In future fiscal periods, Flywire may exclude such items and may incur income and expenses similar to these excluded items.

Flywire has not provided a quantitative reconciliation of forecasted FX-Neutral Revenue Less Ancillary Services Growth to forecasted GAAP Revenue Growth or forecasted Adjusted EBITDA Margin Growth to forecasted GAAP Net Income Margin Growth or to forecasted GAAP net income (loss) before income taxes within this earnings release because it is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include, but are not limited to, income taxes, which are directly impacted by unpredictable fluctuations in the market price of Flywire's stock and foreign currency exchange rates. For figures in this press release reported on an "FX-Neutral basis," Flywire calculates the year-over-year impact of foreign currency movements using prior period weighted average foreign currency exchange rates.

About Flywire

Flywire is a global payments enablement and software company. We combine our proprietary global payments network, next-gen payments platform and vertical-specific software to deliver the most important and complex payments for our clients and their customers.

Flywire leverages its vertical-specific software and payments technology to deeply embed within the existing A/R workflows for its clients across the education, healthcare, and travel vertical markets, as well as in key B2B industries. Flywire also integrates with leading ERP systems, such as NetSuite, so organizations can optimize the payment experience for their customers while eliminating operational challenges.

Flywire supports over 4,900** clients with diverse payment methods in more than 140 currencies across more than 240 countries and territories around the world. Flywire is headquartered in Boston, MA, USA, with global offices. For more information, visit www.flywire.com. Follow Flywire on X (formerly known as Twitter), LinkedIn and Facebook.

** *Excludes clients from Flywire's Invoiced and Sertifi acquisitions*

Safe Harbor Statement

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements regarding Flywire's future operating results and financial position, Flywire's business strategy and plans, market growth, and Flywire's objectives for future operations. Flywire intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by terms such as, but not limited to, "believe," "may," "will," "potentially," "estimate," "continue," "anticipate," "intend," "could," "would," "project," "target," "plan," "expect," or the negative of these terms, and similar expressions intended to identify forward-looking statements. Such forward-looking statements are based upon current expectations that involve risks, changes in circumstances, assumptions, and uncertainties. Important factors that could cause actual results to differ materially from those reflected in Flywire's forward-looking statements include, among others, Flywire's future financial performance, including its expectations regarding FX Neutral Revenue Less Ancillary Services growth, and Adjusted EBITDA margin growth and foreign exchange rates. Risks that may cause actual results to differ materially from these forward looking statements include, but are not limited to: Flywire's ability to execute its business plan and effectively manage its growth; Flywire's cross-border expansion plans and ability to expand internationally; anticipated trends, growth rates, and challenges in Flywire's business and in the markets in which Flywire operates; the sufficiency of Flywire's cash and cash equivalents to meet its liquidity needs; political, economic, foreign currency exchange

rate, inflation, legal, social and health risks, that may affect Flywire's business or the global economy; Flywire's beliefs and objectives for future operations; Flywire's ability to develop and protect its brand; Flywire's ability to maintain and grow the payment volume that it processes; Flywire's ability to further attract, retain, and expand its client base; Flywire's ability to develop new solutions and services and bring them to market in a timely manner; Flywire's expectations concerning relationships with third parties, including financial institutions and strategic partners; the effects of increased competition in Flywire's markets and its ability to compete effectively; recent and future acquisitions or investments in complementary companies, products, services, or technologies; Flywire's ability to enter new client verticals, including its relatively new business-to-business sector; Flywire's expectations regarding anticipated technology needs and developments and its ability to address those needs and developments with its solutions; Flywire's expectations regarding its ability to meet existing performance obligations and maintain the operability of its solutions; Flywire's expectations regarding the effects of existing and developing laws and regulations, including with respect to payments and financial services, taxation, privacy and data protection; Flywire's ability to adapt its business to changes in government policy regarding tariffs and immigration; economic and industry trends, including the risk of a global recession, projected growth, or trend analysis; the effects of global events and geopolitical conflicts, including without limitation the recent hostilities in Ukraine and involving Israel, Hamas and Iran; Flywire's ability to adapt to recommended or implemented U.S. policy changes, in particular those that impact higher education, the desire for foreign students to study in the U.S., immigration and visa policy, and changes to regulatory agencies and depth of enforcement of regulations; Flywire's ability to adapt to changes in U.S. federal income or other tax laws or the interpretation of tax laws, including the Inflation Reduction Act of 2022; and The One Big Beautiful Bill Act of 2025; Flywire's ability to attract and retain qualified employees; Flywire's ability to maintain, protect, and enhance its intellectual property; Flywire's ability to maintain the security and availability of its solutions; the increased expenses associated with being a public company; the future market price of Flywire's common stock; and other factors that are described in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of Flywire's Annual Report on Form 10-K for the year ended December 31, 2024 and Quarterly Report on Form 10-Q for the quarter ended June 30, 2025 which are on file with the Securities and Exchange Commission (SEC) and available on the SEC's website at https://www.sec.gov/. Additional factors may be described in those sections of Flywire's Quarterly Report on Form 10-Q for the quarter ended September 30, 2025, expected to be filed in the fourth quarter of 2025. The information in this release is provided only as of the date of this release, and Flywire undertakes no obligation to update any forward-looking statements contained in this release on account of new information, future events, or otherwise, except as required by law.

Contacts

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Condensed Consolidated Statements of Operations and Comprehensive Income
(Unaudited) (Amounts in thousands, except share and per share amount)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2025	2024	2025	2024
Revenue	$ 200,138	$ 156,815	$ 465,481	$ 374,594
Costs and operating expenses:				
Payment processing services costs	72,318	54,557	176,768	136,106
Technology and development	17,650	16,695	51,667	49,266
Selling and marketing	41,911	34,228	116,857	96,082
General and administrative	36,006	31,065	99,239	94,620
Restructuring	—	—	8,690	—
Total costs and operating expenses	167,885	136,545	453,221	376,074
Income (loss) from operations	$ 32,253	$ 20,270	$ 12,260	$ (1,480)
Other (expense) income:				
Interest expense	(1,197)	(128)	(2,986)	(403)
Interest income	769	4,970	4,792	16,568
(Loss) gain from remeasurement of foreign currency	(626)	5,457	6,897	2,079
Gain on available-for-sale debt securities	—	—	166	—
Total other (expense) income, net	(1,054)	10,299	8,869	18,244
Income before income taxes	31,199	30,569	21,129	16,764
Provision for (benefit from) income taxes	1,568	(8,327)	7,665	(2,035)
Net income	$ 29,631	$ 38,896	$ 13,464	$ 18,799
Foreign currency translation adjustment	(1,917)	4,904	7,415	3,736
Unrealized gains (losses) on available-for-sale debt securities, net of taxes	20	702	(145)	649
Total other comprehensive (loss) income	$ (1,897)	$ 5,606	$ 7,270	$ 4,385
Comprehensive income	$ 27,734	$ 44,502	$ 20,734	$ 23,184
Net income attributable to common stockholders – basic and diluted	$ 29,631	$ 38,896	$ 13,464	$ 18,799
Net income per share attributable to common stockholders – basic	$ 0.24	$ 0.31	$ 0.11	$ 0.15
Net income per share attributable to common stockholders – diluted	$ 0.23	$ 0.30	$ 0.11	$ 0.15
Weighted average common shares outstanding – basic	122,434,615	124,887,591	122,504,476	124,204,873
Weighted average common shares outstanding – diluted	127,675,613	129,155,010	127,495,177	129,321,537

Condensed Consolidated Balance Sheets
(Unaudited) (Amounts in thousands, except par value per share and share amounts)

	September 30, 2025	December 31, 2024
Assets		
Current assets:		
Cash and cash equivalents	$ 354,914	$ 495,242
Short-term investments	22,430	115,848
Accounts receivable, net	40,354	23,703
Unbilled receivables, net	13,883	15,453
Funds receivable from payment partners	133,398	90,110
Prepaid expenses and other current assets	41,149	22,528
Total current assets	606,128	762,884
Long-term investments	4,394	50,125
Property and equipment, net	20,356	17,160
Intangible assets, net	194,199	118,684
Goodwill	406,149	149,558
Other assets	28,641	24,035
Total assets	$ 1,259 867	$ 1,122 446
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	$ 18,858	$ 15,353
Funds payable to clients	302,943	217,788
Accrued expenses and other current liabilities	52,665	49,297
Deferred revenue	21,454	7,337
Total current liabilities	395,920	289,775
Deferred tax liabilities	13,009	12,643
Long-term debt	15,000	—
Other liabilities	6,812	5,261
Total liabilities	430,741	307,679
Commitments and contingencies Stockholders' equity:		
Preferred stock, $0.0001 par value; 10,000,000 shares authorized, none issued and outstanding as of September 30, 2025 and December 31 , 2024	—	—
Voting common stock, $0.0001 par value; 2,000,000,000 shares authorized as of September 30, 2025 and December 31, 2024; 129,761,844 shares issued and 120,238,939 shares outstanding as of September 30, 2025; 126,853,852 shares issued and 122,182,878 shares outstanding as of December 31, 2024	13	13
Non-voting common stock, $0.0001 par value; 10,000,000 shares authorized as of September 30, 2025 and December 31 , 2024; 1,873,320 shares issued and outstanding as of September 30, 2025 and December 31, 2024	—	—
Treasury voting common stock, 9,522,905 and 4,670,974 shares as of September 30, 2025 and December 31, 2024, respectively, held at cost	(108,687)	(46,268)
Additional paid-in capital	1,090,002	1,033,958
Accumulated other comprehensive income (loss)	5,204	(2,066)
Accumulated deficit	(157,406)	(170,870)
Total stockholders' equity	829,126	814,767
Total liabilities and stockholders' equity	$ 1,259,867	$ 1,122,446

Condensed Consolidated Statement of Cash Flows
(Unaudited) (Amounts in thousands)

	Nine Months Ended September 30,	
	2025	2024
Cash flows from operating activities:		
Net income	$ 13,464	$ 18,799
Adjustments to reconcile net income to net cash provided by operating activities:		
Unrealized gain on foreign exchange rates	(10,458)	(948)
Depreciation and amortization	19,037	12,709
Stock-based compensation expense	53,473	48,396
Amortization of deferred contract costs	1,167	826
Change in fair value of contingent consideration	(1,223)	(988)
Deferred tax benefit	(452)	(6,600)
Change in provision for uncollectible accounts	1,629	(124)
Amortization of debt issuance costs	173	184
Net accretion of discounts and amortization of premiums on investments	(612)	(1,010)
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable	(11,585)	(8,805)
Unbilled receivables	2,105	(708)
Funds receivable from payment partners	(42,686)	(16,383)
Prepaid expenses, other current assets and other assets	(21,304)	(7,900)
Funds payable to clients	83,343	82,884
Accounts payable, accrued expenses and other current liabilities	7,537	7,724
Contingent consideration	(74)	—
Other liabilities	2 ,542	(369)
Deferred revenue	(787)	(466)
Net cash provided by operating activities	95,289	127,221
Cash flows from investing activities:		
Acquisition of businesses, net of cash acquired	(324,921)	(45,438)
Purchase of short-term and long-term investments	(14,199)	(159,619)
Proceeds from the maturity and sale of short-term and long-term investments	154,725	5,879
Capitalization of internally developed software	(5,813)	(4,581)
Purchases of property and equipment	(960)	(823)
Net cash used in investing activities	(191,168)	(204,582)
Cash flows from financing activities:		
Proceeds from issuance of revolving credit facility	125,000	—
Payment of revolving credit facility	(110,000)	—
Payment of debt issuance costs	(758)	(783)
Contingent consideration paid for acquisitions	(4,139)	—
Payments of tax withholdings for net settled equity awards	(3,257)	—
Common stock repurchased	(64,319)	(22,883)
Proceeds from the issuance of stock under Employee Stock Purchase Plan	2,527	3,108
Proceeds from exercise of stock options	2,064	3,956
Deferred acquisition payment	(1,000)	—
Net cash used in financing activities	(53,882)	(16,602)
Effect of exchange rates changes on cash and cash equivalents	9,433	4,390
Net decrease in cash and cash equivalents	(140,328)	(89,573)
Cash and cash equivalents, beginning of year	$ 495,242	$ 654,608
Cash and cash equivalents, end of year	$ 354,914	$ 565,035

* We have revised the Nine-Months Ended September 30, 2024 Consolidated Statements of Cash Flows to correct presentation errors identified during the preparation of our current form 10Q.

Reconciliation of Non-GAAP Financial Measures
(Unaudited) (Amounts in millions, except percentages)

(dollars in millions)	Three Months Ended September 30, 2025	Three Months Ended September 30, 2024	Nine Months Ended September 30, 2025	Nine Months Ended September 30, 2024
Revenue	$ 200.1	$ 156.8	$ 465.5	$ 374.6
Adjusted to exclude gross up for:				
Pass-through cost for printing and mailing	(4.6)	(4.2)	(13.3)	(11.4)
Marketing fees	(1.4)	(1.2)	(1.9)	(1.7)
Revenue Less Ancillary Services	$ 194.1	$ 151.4	$ 450.3	$ 361.5
Payment processing services costs	72.3	54.6	176.8	136.1
Hosting and amortization costs within technology and development expenses	3.1	1.9	8.3	5.8
Cost of Revenue	$ 75.4	$ 56.5	$ 185.1	$ 141.9
Adjusted to:				
Exclude printing and mailing costs	(4.6)	(4.2)	(13.3)	(11.4)
Offset marketing fees against related costs	(1.4)	(1.2)	(1.9)	(1.7)
Exclude depreciation and amortization	(2.8)	(1.6)	(7.5)	(4.6)
Adjusted Cost of Revenue	$ 66.6	$ 49.5	$ 162.4	$ 124.2
Gross Profit	$ 124.7	$ 100.3	$ 280.4	$ 232.7
Gross Margin	62.3%	64.0%	60.2%	62.1%
Adjusted Gross Profit	$ 127.5	$ 101.9	$ 287.9	$ 237.3
Adjusted Gross Margin	65.7%	67.3%	63.9%	65.6%

	Three Months Ended September 30, 2025			Three Months Ended September 30, 2024		
	Transaction	Platform and other revenues	Revenue	Transaction	Platform and other revenues	Revenue
Revenue	$ 167.2	$ 33.0	$ 200.1	$ 134.4	$ 22.4	$ 156.8
Adjusted to exclude gross up for:						
Pass-through cost for printing and mailing	—	(4.6)	(4.6)	—	(4.2)	(4.2)
Marketing fees	(1.4)	—	(1.4)	(1.2)	—	(1.2)
Revenue Less Ancillary Services	$ 165.7	$ 28.4	$ 194.1	$ 133.2	$ 18.2	$ 151.4
Percentage of Revenue	83.5%	16.5%	100.0%	85.7%	14.3%	100.0%
Percentage of Revenue Less Ancillary Services	85.4%	14.6%	100.0%	88.0%	12.0%	100.0%

	Nine Months Ended September 30, 2025			Nine Months Ended September 30, 2024		
	Transaction	Platform and other revenues	Revenue	Transaction	Platform and other revenues	Revenue
Revenue	$ 376.2	$ 89.2	$ 465.5	$ 314.9	$ 59.6	$ 374.6
Adjusted to exclude gross up for:						
Pass-through cost for printing and mailing	—	(13.3)	(13.3)	—	(11.4)	(11 .4)
Marketing fees	(1.9)	—	(1.9)	(1.7)	—	(1.7)
Revenue Less Ancillary Services	$ 374.3	$ 76.0	$ 450.3	$ 313.2	$ 48.2	$ 361.5
Percentage of Revenue	80.8%	19.2%	100.0%	84.1%	15.9%	100.0%
Percentage of Revenue Less Ancillary Services	83.1%	16.9%	100.0%	86.7%	13.3%	100.0%

FX Neutral Revenue Less Ancillary Services
(Unaudited) (in millions)

	Three Months Ended September 30,		Growth Rate	Nine Months Ended September 30,		Growth Rate
	2025	2024		2025	2024	
Revenue	$ 200.1	156.8	28%	$ 435.5	$ 374.3	24%
Ancillary services	(6.0)	(5.4)		(15.2)	(13.1)	
Revenue Less Ancillary Services	194.1	151.4	28%	450.3	361.5	25%
Effects of foreign currency rate fluctuations	(2.9)	—		(3.5)	—	
FX Neutral Revenue Less Ancillary Services	$ 191.2	$ 151.4	26%	$ 446.8	$ 361.5	24%
Revenue Less Ancillary Services	$ 194.1	$ 151.4	28%	$ 450.3	$ 361.5	25%
Sertifi Revenue	(12.9)	—		(29.9)	—	
Revenue Less Ancillary Services excluding Sertifi	$ 181.2	$ 151.4	20%	$ 420.4	$ 361.5	16%

Reconciliation of Non-GAAP Operating Expenses
(Unaudited) (in millions)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2025	2024	2025	2024
GAAP Technology and development	$ 17.7	$ 16.7	$ 51.7	$ 49.3
(-) Stock-based compensation expense and related taxes	(3.5)	(3.1)	(9.8)	(8.6)
(-) Depreciation and amortization	(1.7)	(1.7)	(4.9)	(5.3)
Non-GAAP Technology and development	$ 12.5	$ 11.9	$ 36.9	$ 35.4
GAAP Selling and marketing	$ 41.9	$ 34.2	$ 116.9	$ 96.1
(-) Stock-based compensation expense and related taxes	(5.2)	(4.6)	(14.5)	(13.6)
(-) Depreciation and amortization	(4.4)	(2.1)	(11.9)	(6.0)
(-) Acquisition related employee retention costs	—	(0.5)	—	(0.5)
Non-GAAP Selling and marketing	$ 32.3	$ 27.0	$ 90.5	$ 76.0
GAAP General and administrative	$ 36.0	$ 31.1	$ 99.2	$ 94.6
(-) Stock-based compensation expense and related taxes	(9.1)	(8.7)	(26.7)	(26.8)
(-) Depreciation and amortization	(0.7)	(0.7)	(2.1)	(2.2)
(-) Acquisition related transaction costs	—	(0.5)	(2.6)	(0.5)
(-) Change in fair value of contingent consideration	0.7	0.1	1.2	1.0
Non-GAAP General and administrative	$ 27.0	$ 21.3	$ 69.1	$ 66.1

EBITDA, Adjusted EBITDA, and Adjusted EBITDA Margin
(Unaudited) (in millions)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2025	2024	2025	2024
Net income	$ 29.6	$ 38.9	$ 13.5	$ 18.8
Interest expense	1.2	0.1	3.0	0.4
Interest income	(0.8)	(5.0)	(4.8)	(16.6)
Provision for (benefit from) income taxes	1.6	(8.3)	7.7	(2.0)
Depreciation and amortization expense	7.2	4.6	20.2	13.5
EBITDA	38.8	30.3	39.5	14.1
Stock-based compensation expense and related taxes	17.8	16.4	51.0	49.0
Change in fair value of contingent consideration	(0.7)	(0.1)	(1.2)	(1.0)
Loss (gain) from remeasurement of foreign currency	0.6	(5.5)	(6.9)	(2.1)
Gain on available-for-sale debt securities	—	—	(0.2)	—
Indirect taxes related to intercompany activity	0.6	0.1	1.6	0.2
Acquisition related transaction costs	—	0.5	2.6	0.5
Restructuring	—	—	8.7	—
Acquisition related employee retention costs	—	0.5	—	0.5
Adjusted EBITDA	$ 57.1	$ 42.2	$ 95.1	$ 61.2

Exhibit 99.2

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3Q 2025 Earnings Supplement

November 4, 2025

Disclosures

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and Section 21E of the Securities Exchange Act of 1934, as amended. All statements other than statements of historical facts contained in this presentation, including statements regarding the outcome of the operational and portfolio reviews, the costs, cash outlays, benefits, timing and financial impacts of the actions that may be taken or transactions entered into in connection with the operational and portfolio reviews, expected benefits and synergies of the acquisition of Sertifi LLC, the benefits of Sertifi's platform, financial results and margins, Flywire's ability to successfully implement Flywire's business plan, future results of operations and financial position, business strategy and plans and Flywire's objectives for future operations, are forward -looking statements. The words "believe," "may," "will," "estimate," "continue," "anticipate," "intend," "expect," "plans," "potential," "seeks," "projects," "should," "could" and "would" and similar expressions are intended to identify forward -looking statements, although not all forward-looking statements contain these identifying words. Flywire has based these forward-looking statements largely on Flywire's current expectations and projections about future events and financial trends that Flywire believes may affect Flywire's financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. These forward-looking statements are subject to a number of risks, uncertainties and assumptions that are described in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of Flywire's Annual Report on Form 10-K for the year ended December 31, 2024 and Quarterly Report on Form 10-Q for the quarter ended June 30, 2025, which are on file with the Securities and Exchange Commission (SEC) and available on the SEC's website at www.sec.gov. Additional factors may be described in those sections of Flywire's Quarterly Report on Form 10-Q for the quarter ended September 30, 2025, expected to be filed with the SEC in the fourth quarter of 2025. In light of these risks, uncertainties and assumptions, the forward -looking events and circumstances discussed in this presentation may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements. You should not rely upon forward-looking statements as predictions of future events or performance.

In addition, projections, assumptions and estimates of the future performance of the industries in which Flywire operates and the markets it serves are inherently imprecise and subject to a high degree of uncertainty and risk. All financial projections contained in this presentation are forward -looking statements and are based on Flywire's management's assessment of such matters. It is unlikely, however, that the assumptions on which Flywire has based its projections will prove to be fully correct or that the projected figures will be attained. Flywire's actual future results may differ materially from Flywire's projections, and it makes no express or implied representation or warranty as to attainability of the results reflected in these projections. Investments in Flywire's securities involve a high degree of risk and should be regarded as speculative.

The information in this presentation is provided only as of November 4, 2025, and Flywire undertakes no obligation to update any forward-looking statements contained in this presentation on account of new information, future events, or otherwise, except as required by law.

This presentation contains certain non-GAAP financial measures as defined by SEC rules. Flywire has provided a reconciliation of those measures to the most directly comparable GAAP measures, which is available in the Appendix. The company has not provided a quantitative reconciliation of forecasted FX-Neutral Revenue Less Ancillary Services Growth to forecasted GAAP Revenue Growth or forecasted Adjusted EBITDA Margin Growth to forecasted GAAP Net Income Margin Growth or to forecasted GAAP net income (loss) before income taxes within this presentation because Flywire is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include but are not limited to income taxes which are directly impacted by unpredictable fluctuations in the market price of the company's stock and in foreign exchange rates.

Powerful Differentiated Business Model

Q3 2025 Performance

¥ $ ₦ £ € R ₹ ¥ $ ₦ £ € ƒ

GAAP Financial Highlights
Q3 2025

$200.1M	62.3 %	$29.6M*
Revenue	Gross Margin	Net Income

*Q3 2025 includes a $0.6M FX loss

Key Operating Metrics (Non-GAAP)

Q3 2025

$13.9B	$194.1M	$127.5M	$57.1M
+26.4%[1]	+28.2%[1]	65.7%[2]	29.4%[2]
Total payment volume	Revenue Less Ancillary Services	Adjusted Gross Profit	Adjusted EBITDA

1. Represents Y-o-Y Growth as compared to Q324
2. Represents Margins as % of RLAS (Revenue Less Ancillary Services)
See Appendix for reconciliation to GAAP amounts

Q3 Actual Performance vs. Guidance: Strong Beat Across the Board

	Actual	Guide[2]	Beat
	3Q 2025	3Q 2025	
Total RLAS[1]	$194.1	$181.1	+$13.0
Y/Y RLAS Spot Growth (%)	28.2%	19.6%	+860 bps
Y/Y RLAS FxN Growth (%)	26.3%	17.0%	+930 bps
Sertifi Revenue[1]	$12.9	$10.5	+$2.4
RLAS - ex Sertifi[1]	$181.2	$170.6	+$10.6
Y/Y RLAS FxN Growth ex Sertifi (%)	17.8%	10.0%	+780 bps
aEBITDA[1]	$57.1	$52.3	+$4.8
aEBITDA Margin expansion - YoY	+155 bps	+100 bps	+55 bps

RLAS variance to Guide Mid-Point:

- ✔ Beat FxN Revenue growth by ~930bps primarily due to better than expected macro, along with new client ramp in HC and B2B
- ✔ Sertifi Revenue of $12.9M, stronger performance by ~$2.4M
- ✔ Reported $ Spot revenue beat by $13M with ~$2M coming from Sertifi revenue beat and $10.6M from operational outperformance

Adjusted EBITDA Variance Mid-Point:

- ✔ Adjusted EBITDA margin was well ahead of the guide driven by top line beat and operational discipline

1. In US dollars millions 2.Refers to mid-point of guidance ranges, where applicable

Driving Productivity/Leverage Across All Opex Lines

Sales & Marketing[1]

Technology & Development[1]

General & Admin[1]

1. *Measures non-GAAP operating expenses as % of revenue less ancillary services (RLAS)*

Opportunities to scale

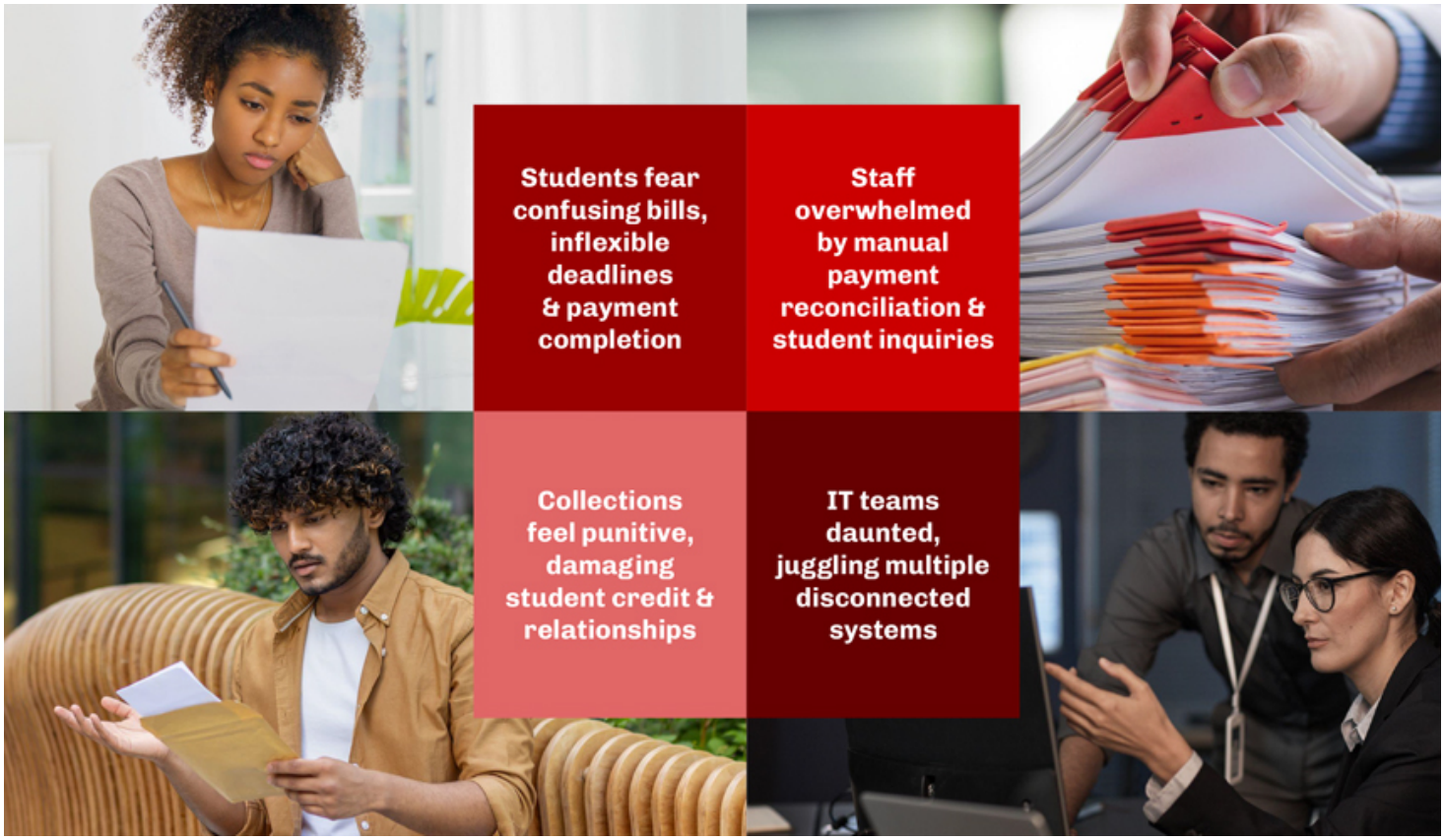
- Leaning more into digital marketing for Travel
- Efficient upsells through customer education tools
- Faster Relationship Managers (RM) ramp up/ knowledge assistants/chatbots for internal use

- Coding with AI... Increase feature velocity and engineering productivity shortening development timelines

- Data architecture investments to drive insights and predictive/ML/AI capabilities
- Highly scalable support, compliance and legal functions thanks to automation initiatives
- Procurement - vendor consolidation of systems

Spotlight: SFS Strategy

¥ $ ₦ £ € R ₹ ¥ $ ₦ £ € ƒ


Students fear confusing bills, inflexible deadlines & payment completion
Staff overwhelmed by manual payment reconciliation & student inquiries
Collections feel punitive, damaging student credit & relationships
IT teams daunted, juggling multiple disconnected systems

Helps domestic and international students pay tuition on time with flexible options
Finance teams are able to automate reconciliation & better assist students
CFOs have complete visibility into cash flow & improved collections
IT leaders enjoy one technical partner and ease of management & upgrades

The Journey Ahead, Together

Our mission to support your institution's goals

Unify & support the entire student journey

Simplify all domestic & international payments

Drive student enrollment & retention

UK SFS Client Example

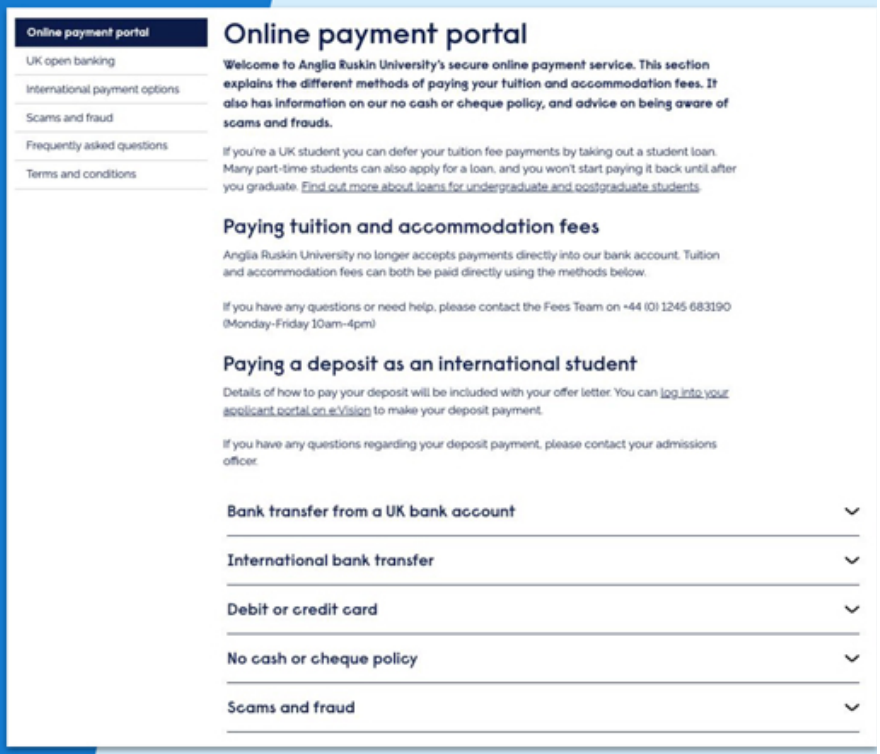
Anglia Ruskin University: Before & After SFS

¥ $ ₦ £ € R ₹ ¥ $ ₦ £ € ƒ

BEFORE

ARU Open Portal

- ✘ No visibility into account balance
- ✘ Limited payment plan set-up
- ✘ No secure authentication
- ✘ Payer entered an amount with no validation against their account balance



Online payment portal
UK open banking
International payment options
Scams and fraud
Frequently asked questions
Terms and conditions

Online payment portal

Welcome to Anglia Ruskin University's secure online payment service. This section explains the different methods of paying your tuition and accommodation fees. It also has information on our no cash or cheque policy, and advice on being aware of scams and frauds.

If you're a UK student you can defer your tuition fee payments by taking out a student loan. Many part-time students can also apply for a loan, and you won't start paying it back until after you graduate. Find out more about loans for undergraduate and postgraduate students.

Paying tuition and accommodation fees

Anglia Ruskin University no longer accepts payments directly into our bank account. Tuition and accommodation fees can both be paid directly using the methods below.

If you have any questions or need help, please contact the Fees Team on +44 (0) 1245 683190 (Monday-Friday 10am-4pm)

Paying a deposit as an international student

Details of how to pay your deposit will be included with your offer letter. You can log into your applicant portal on eVision to make your deposit payment.

If you have any questions regarding your deposit payment, please contact your admissions officer.

Bank transfer from a UK bank account

International bank transfer

Debit or credit card

No cash or cheque policy

Scams and fraud

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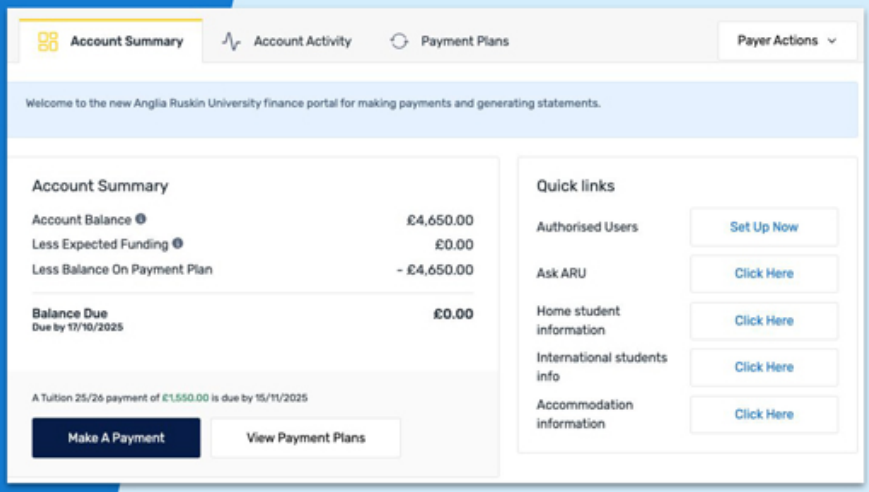
AFTER

ARU & SFS Account Summary

- ✔ Users single sign-on through ARU Student Portal
- ✔ Account Summary pulls information in real-time showing them their balance
- ✔ Ability to setup Authorized Users
- ✔ ARU can configure "Quick Links" to provide more information to the the student such as setting up "Accomodations"



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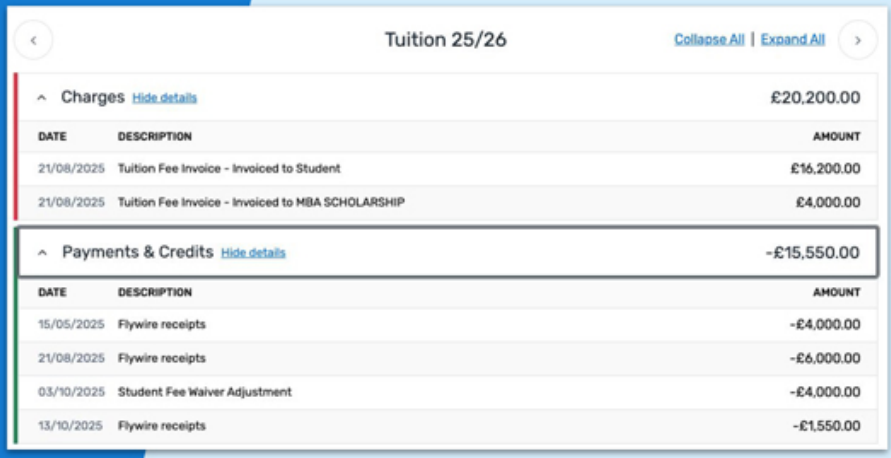
AFTER

ARU & SFS Account Activity

- ✔ Account Activity shows the user the details of all Charges, Payments, and Credits in a clear and concise fashion so they know what makes up their student balance
- ✔ This is all updated in real-time



Tuition 25/26

Collapse All | Expand All

Charges Hide details £20,200.00

DATE	DESCRIPTION	AMOUNT
21/08/2025	Tuition Fee Invoice - Invoiced to Student	£16,200.00
21/08/2025	Tuition Fee Invoice - Invoiced to MBA SCHOLARSHIP	£4,000.00

Payments & Credits Hide details -£15,550.00

DATE	DESCRIPTION	AMOUNT
15/05/2025	Flywire receipts	-£4,000.00
21/08/2025	Flywire receipts	-£6,000.00
03/10/2025	Student Fee Waiver Adjustment	-£4,000.00
13/10/2025	Flywire receipts	-£1,550.00

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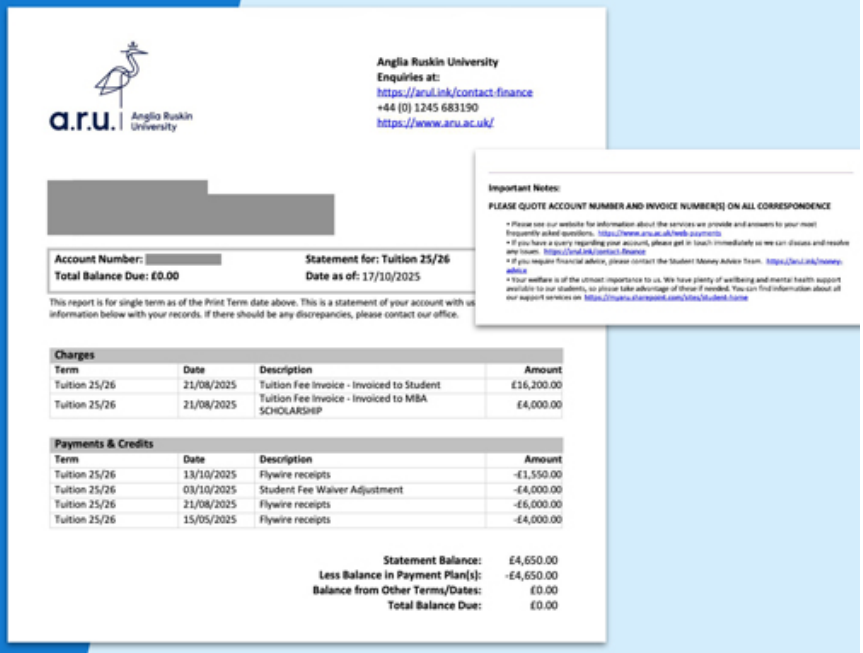
AFTER

ARU & SFS "Paper Statement"

- ✔ Users can print a statement of their account activity
- ✔ Statement includes Charges, Payments, and Credits
- ✔ Additionally important messages can be added to the statement



a.r.u. Anglia Ruskin University

Anglia Ruskin University
Enquiries at:
https://arul.ink/contact-finance
+44 (0) 1245 683190
https://www.aru.ac.uk/

Account Number: [redacted]
Total Balance Due: £0.00
Statement for: Tuition 25/26
Date as of: 17/10/2025

This report is for single term as of the Print Term date above. This is a statement of your account with us information below with your records. If there should be any discrepancies, please contact our office.

Charges

Term	Date	Description	Amount
Tuition 25/26	21/08/2025	Tuition Fee Invoice - Invoiced to Student	£16,200.00
Tuition 25/26	21/08/2025	Tuition Fee Invoice - Invoiced to MBA SCHOLARSHIP	£4,000.00

Payments & Credits

Term	Date	Description	Amount
Tuition 25/26	13/10/2025	Flywire receipts	-£1,550.00
Tuition 25/26	03/10/2025	Student Fee Waiver Adjustment	-£4,000.00
Tuition 25/26	21/08/2025	Flywire receipts	-£6,000.00
Tuition 25/26	15/05/2025	Flywire receipts	-£4,000.00

Statement Balance:	£4,650.00
Less Balance in Payment Plan(s):	-£4,650.00
Balance from Other Terms/Dates:	£0.00
Total Balance Due:	£0.00

Important Notes:

PLEASE QUOTE ACCOUNT NUMBER AND INVOICE NUMBER(S) ON ALL CORRESPONDENCE

- Please see our website for information about the services we provide and answers to your most frequently asked questions. https://www.aru.ac.uk/web-payments
- If you have a query regarding your account, please get in touch immediately so we can discuss and resolve any issues. https://arul.ink/contact-finance
- If you require financial advice, please contact the Student Money Advice Team. https://arul.ink/money-advice
- Your welfare is of the utmost importance to us. We have plenty of wellbeing and mental health support available to our students, so please take advantage of these if needed. You can find information about all our support services on https://myaru.sharepoint.com/sites/Student-Home

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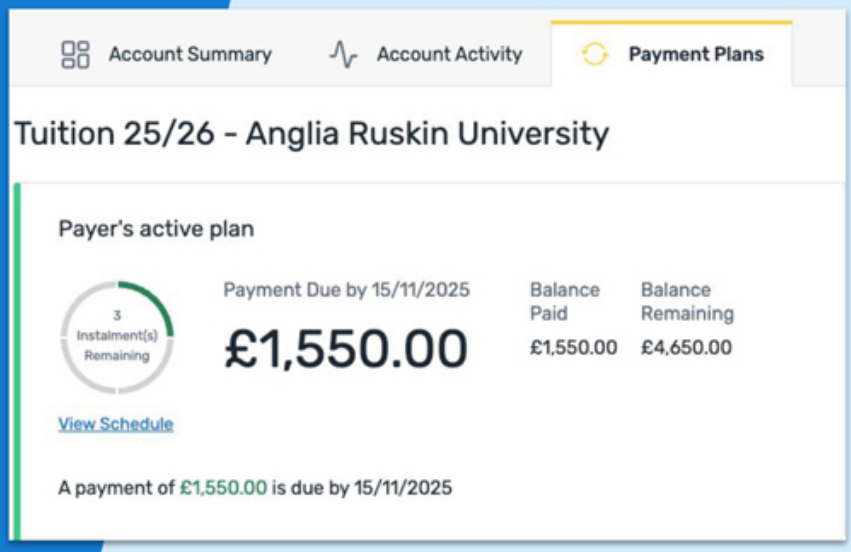
AFTER

ARU & SFS Payment Plan

- ✔ Students and authorized users can now enroll in a payment plan
- ✔ Payment plans are updated in real-time with the finance system



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UK: Multiple Paths to Move all the Money

Objective: Work with each school's systems & processes to enable Flywire payment experiences across domestic & international students

Tailored Implementation Strategies for Major Core Systems

Agresso/Unit 4	Ellucian/Banner Oracle / Peoplesoft	Oracle Student Cloud / Fusion	Tribal
Popular Core Finance System in UK Higher Ed	*Popular Global Student Information Systems**		*Popular SIS and Finance System in UK Higher Ed*
SFS Integration for UK Introduced 2025	*SFS Integration available in US and UK*	*SFS Integration for US and UK expected in 2026*	*Deep Partnership / Integration with FLYW Delivers SFS-like experience for some clients*

Deploy SFS to Create Payment Portal

Deploy SFS or Integrate to Create Payment Portal

Both Full SFS Deployment and Tribal Integration Enable Flywire Objective to Move all the Money

*Note: Flywire also integrates with other core UK education systems like SAP, Thesis, etc.

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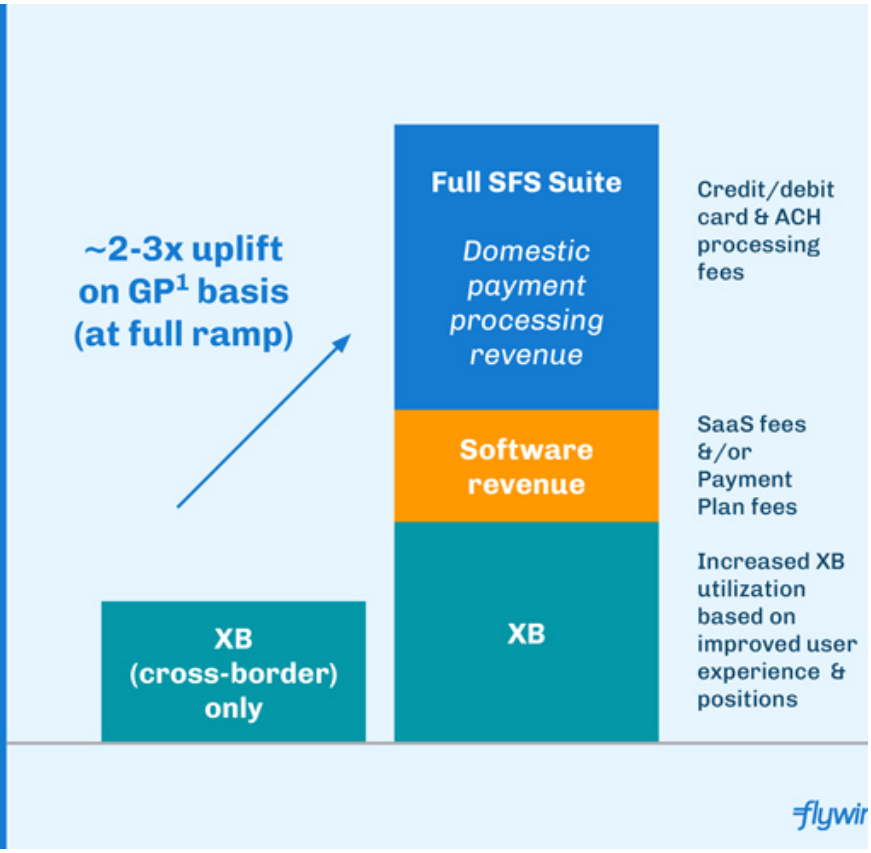
US & UK SFS Illustrative Unit Economics

~2-3x GP[1] uplift

Notes:

- US unit economics - Illustrative based on typical clients that have moved from XB (cross-border)-only to full SFS suite and gone live.
- For the UK, in particular, these are our expectations based on the sample of 4 SFS clients
- Bar sizes are illustrative, not drawn to scale
- Refers to fully ramped clients

1. GP is defined as non-GAAP Gross Profit in $ terms



Many Ways to Win Clients & Expand with Them in the US

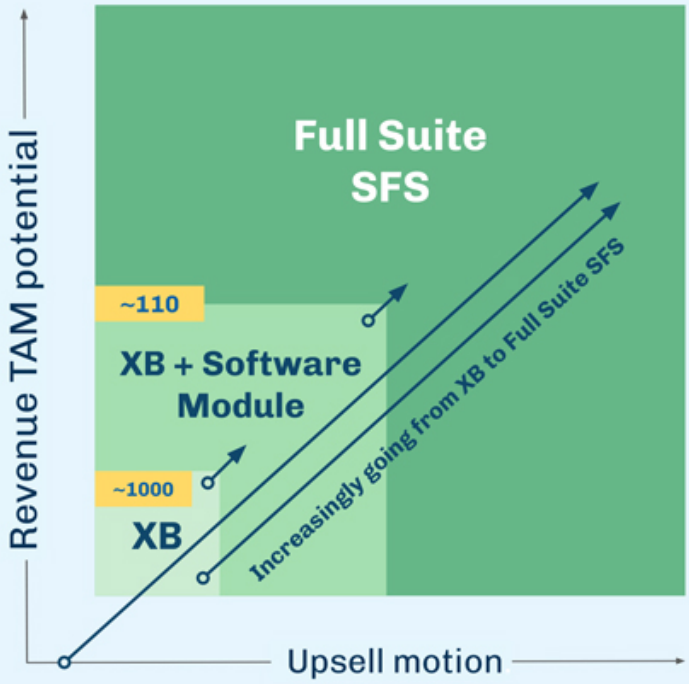
Most Common Path

- From XB - XB + software - then to full SFS - **SMU, Central Washington**

Examples of Leapfrogging Normal Sales Cycle:

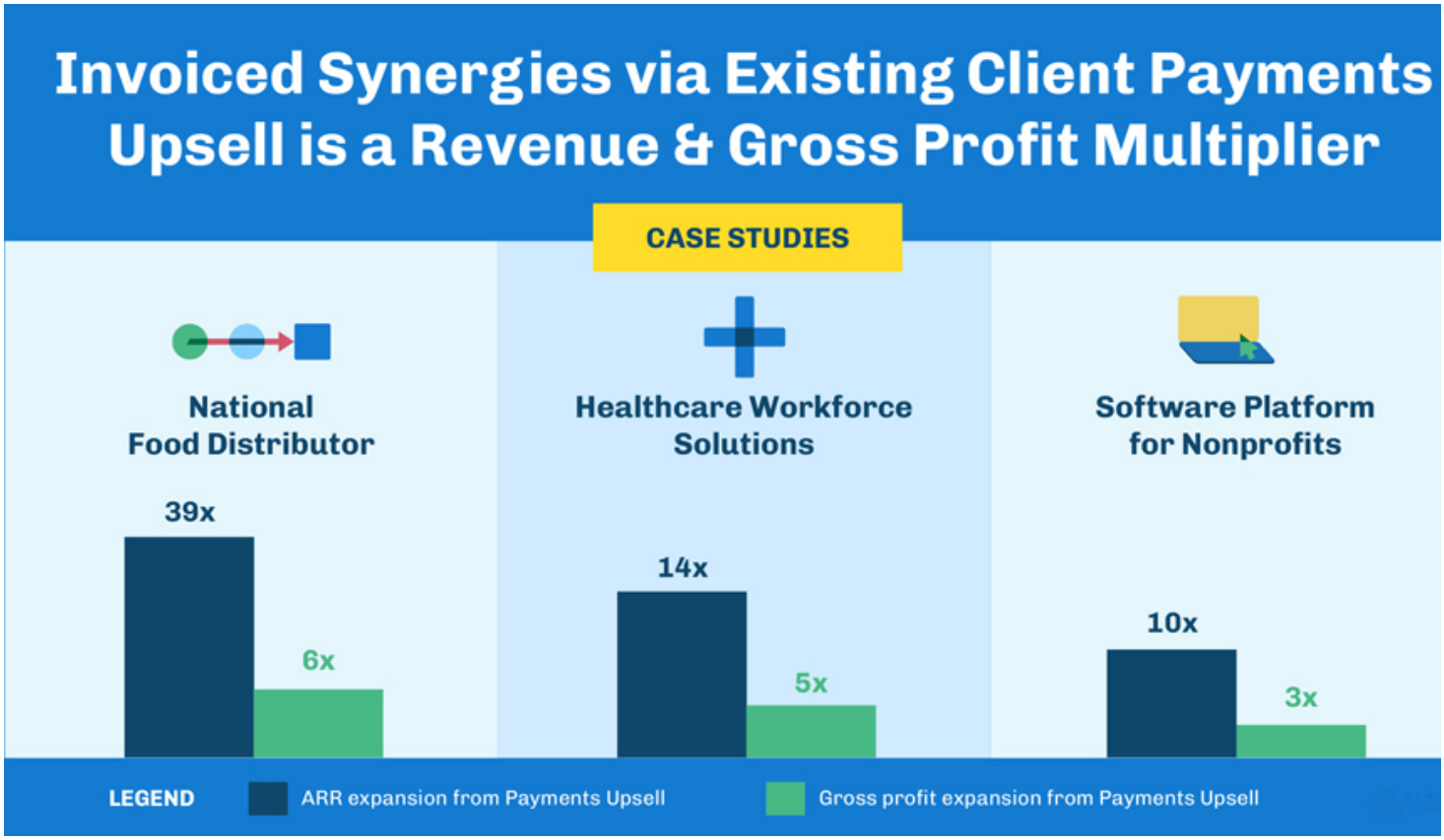
- From 0 to SFS - **UConn, Blinn College**
- From XB to full SFS - **UVA, Stanford**

**Number of Flywire clients**



Spotlight: B2B & Invoiced

¥ $ ₦ £ € R ₹ ¥ $ ₦ £ € ƒ


Invoiced Synergies via Existing Client Payments Upsell is a Revenue & Gross Profit Multiplier
CASE STUDIES
National Food Distributor
39x
6x
Healthcare Workforce Solutions
14x
5x
Software Platform for Nonprofits
10x
3x
LEGEND
ARR expansion from Payments Upsell
Gross profit expansion from Payments Upsell

When We Land with AR Software & Payments, We Integrate Critical Workflows for Customers

What delights the finance leads we sell to?

- ✔ Best-in-class payment capabilities:
  - 140+ currencies
  - APMs
  - Surcharging
- ✔ ***Embedded*** in industry-leading AR software
- ✔ Automation tools
- ✔ Deep ERP integrations
- ✔ Payer-friendly interface

Invoiced by Flywire is the last mile that connects businesses' ERP to their AR billing and payment

AI Expands Flywire's Advantage in B2B

AI is Redefining Finance Operations

- 60% faster settlements
- 70% fewer manual tasks
- Industry-leading automation platform
- AI is transforming how finance works

Our Competitive Edge

- Early-to-market AI invoice-to-cash
- Proven enterprise adoption
- Transforming B2B payments at scale
- Trusted leader in AI-driven finance

Transforming A/R into a Growth Driver

- Scales without added headcount
- Strengthens customer relationships
- Predictive, data-driven cash flow
- Smarter, faster finance operations

Invoiced Proven Market Impact

14
Days Faster
Avg cash collection acceleration 3 months post onboarding

70%↑
Faster Reconciliation
Dramatic efficiency gains

23%↑
Higher Collections
Improved recovery rates

45%↑
Faster Setup
Workflow implementation speed

2025 & Q4
Financial Outlook

¥ $ ₦ £ € R ₹ ¥ $ ₦ £ € ƒ

Guidance Context and Assumptions

FY 2025 Guidance Context: Revenue and Margins

- **Canada and Australia**. Expect revenues from Canada and Australia to decline by approximately -10% YoY driven by Canada demand weakness.
- **US Edu:** Guidance assumes low single digit revenue growth for FY 2025, driven by declines in first year students expected to be offset by new wins and market share gains, with strength in domestic business.
- **Visa declines in our Big 4 Education markets** (primarily Canada, Australia, and the U.S.) are expected to create approximately a **mid-single-digit percentage headwind** to organic revenue growth.
- **The Healthcare business**: Low teens expected growth YoY, mostly from key client ramp.
- **Travel & B2B + UK and non-Big 4 EDU**: continued strong expected growth above organic company average, though decelerating from prior year.
- **China holiday dynamics** in October factored into 4Q guide, best to look at H2 YoY growth, to normalize across quarters.
- **Adjusted EBITDA margin expansion** higher in H1 vs H2 given timing of restructuring and investments, while managing opex and hiring in a data dependent manner.

Q4 2025 Outlook

	FX-Neutral Revenue Less Ancillary Services Growth		Adjusted EBITDA[1] Margin Expansion (YoY)
Total Flywire	23-27% YoY FXN (including Sertifi[2])		50-200 bps (including Sertifi)
Estimated FX impact on RLAS ~ 3%[3]	13-15% FXN ex Sertifi RLAS	+ $12-14M Sertifi revenue contribution	

1. Flywire has not provided a quantitative reconciliation of forecasted FX Neutral revenue to GAAP revenue and Adjusted EBITDA margin to forecasted GAAP Net Income margin within this presentation because Flywire is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include, but are not limited to income taxes which are directly impacted by unpredictable fluctuations in the market price of Flywire's stock and in foreign exchange rates.

3. As of 09/30/2025 exchange rates. At the time of 3Q earnings report FX changes vs 09/30/2025 rates were relatively immaterial

FY 2025 Outlook

	FX-Neutral Revenue Less Ancillary Services Growth	Adjusted EBITDA[1] Margin Expansion (YoY)
Total Flywire	23-25% YoY FXN (including Sertifi[2])	330-370 bps (including Sertifi)
Estimated FX impact on RLAS ~ 1.5%[3]	**Guidance Raised to:** 14-16% YoY FXN ex Sertifi RLAS + $42-44M[2] Sertifi revenue contribution	+75 bps increase at midpoint vs. previous guidance

1. Flywire has not provided a quantitative reconciliation of forecasted Adjusted EBITDA margin to forecasted GAAP Net Income margin within this presentation because Flywire is unable, without making unreasonable efforts, to calculate certain reconciling items with confidence. These items include, but are not limited to income taxes which are directly impacted by unpredictable fluctuations in the market price of Flywire's stock and in foreign exchange rates. 2. Sertifi acquisition closed on 02.24.2025

3. As of 09/30/2025 exchange rates

Capital Allocation and Structure

¥ $ ₦ £ € R ₹ ¥ $ ₦ £ € ƒ

Capital Allocation Strategy Overview

1

Organic Growth Investments

Geographic expansion

GTM enhancement

Deeper software integrations

Ecosystem expansions with Strategic Payables & International Agent solutions

2

Strategic Acquisitions

Accelerate within existing industry and / or geographies

New product capability for cross-sells & upsells

Enter new geographies or regions

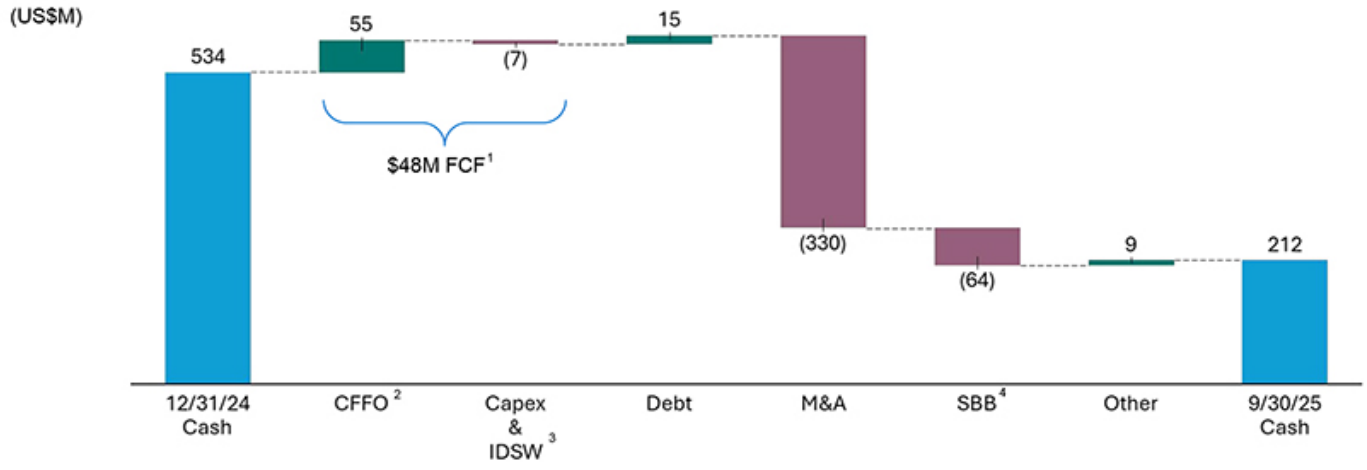
3

Share Buybacks

Share Repurchase Program enables purchasing when projected return exceeds our cost of equity

Prudent approach in maintaining operational liquidity and financial flexibility for organic investments & strategic M&A

3Q25 YTD Cash Walk



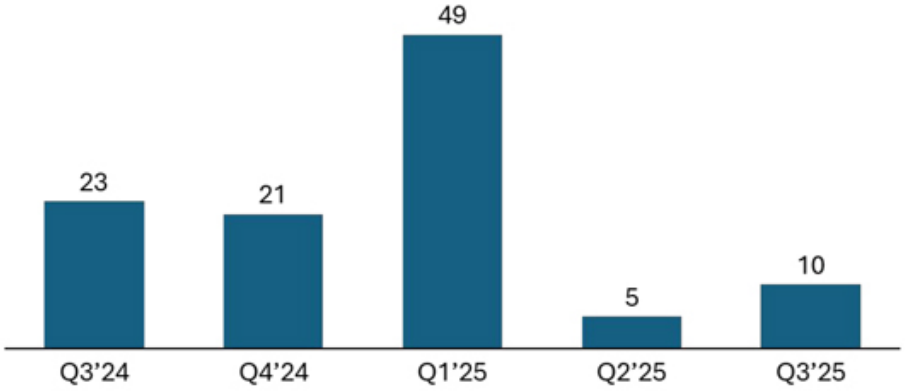
- Cash represents corporate cash, cash equivalents, and investments (i.e. excludes client cash)
- Cash primarily driven by Sertifi acquisition, net of cash acquired and post acquisition payments
- Other includes debt issuance costs, proceeds from option exercises, issuance of ESPP stock, and F

1. FCF: Free Cash Flow; 2. CFFO: Cash Flow From Operations, excluding client cash flows; 3. IDSW: Internally Developed Software; 4. SBB: Share Buyback

3Q25 Share Buyback Update

(US$M)

Share repurchases over the last 5 quarters



Authorized	**$300M**
(-) Purchases through 09/30/25	**$(108M)**
Remaining	**$192M**

- Share repurchase program started in Q3'24 with $150M authorization, in Q2'25 increased to $300M
- Approximately $64M spent on share repurchases through Q3'25 and $108M since program inception

Appendix

FX Neutral Revenue Less Ancillary Services*

	Three Months Ended September 30,		Growth	Nine Months Ended September 30,		Growth
	2025	2024	Rate	2025	2024	Rate
Revenue	$ 200.1	$ 156.8	28%	$ 465.5	$ 374.6	24%
Ancillary services	(6.0)	(5.4)		(15.2)	(13.1)	
Revenue Less Ancillary Services	194.1	151.4	28%	450.3	361.5	25%
Effects of foreign currency rate fluctuations	(2.9)	—		(3.5)	—	
FX Neutral Revenue Less Ancillary Services	$ 191.2	$ 151.4	26%	$ 446.8	$ 361.5	24%
Revenue Less Ancillary Services	$ 194.1	$ 151.4	28%	$ 450.3	$ 361.5	25%
Sertifi Revenue	(12.9)	—		(29.9)	—	
Revenue Less Ancillary Services excluding Sertifi	$ 181.2	$ 151.4	20%	$ 420.4	$ 361.5	16%

***FX Neutral Revenue Less Ancillary Services:** FX neutral revenue less ancillary services is adjusted for the impact of foreign currency rate fluctuations. This measure helps provide insight on comparable revenue growth by removing the effect of changes in foreign currency exchange rates year-over-year. Foreign currency exchange impact in the current period is calculated using prior period monthly average exchange rates applied to the current period foreign currency amounts.

$USD in Millions (unaudited)

Revenue Less Ancillary Services & Adjusted Gross Margin Reconciliations

(dollars in millions)	Three Months Ended September 30, 2025	Three Months Ended September 30, 2024	Nine Months Ended September 30, 2025	Nine Months Ended September 30, 2024
Revenue	$ 200.1	$ 156.8	$ 465.5	$ 374.6
Adjusted to exclude gross up for:				
Pass-through cost for printing and mailing	(4.6)	(4.2)	(13.3)	(11.4)
Marketing fees	(1.4)	(1.2)	(1.9)	(1.7)
Revenue Less Ancillary Services	$ 194.1	$ 151.4	$ 450.3	$ 361.5
Payment processing services costs	72.3	54.6	176.8	136.1
Hosting and amortization costs within technology and development expenses	3.1	1.9	8.3	5.8
Cost of Revenue	$ 75.4	$ 56.5	$ 185.1	$ 141.9
Adjusted to:				
Exclude printing and mailing costs	(4.6)	(4.2)	(13.3)	(11.4)
Offset marketing fees against related costs	(1.4)	(1.2)	(1.9)	(1.7)
Exclude depreciation and amortization	(2.8)	(1.6)	(7.5)	(4.6)
Adjusted Cost of Revenue	$ 66.6	$ 49.5	$ 162.4	$ 124.2
Gross Profit	$ 124.7	$ 100.3	$ 280.4	$ 232.7
Gross Margin	62.3%	64.0%	60.2%	62.1%
Adjusted Gross Profit	$ 127.5	$ 101.9	$ 287.9	$ 237.3
Adjusted Gross Margin	65.7%	67.3%	63.9%	65.6%

Revenue Disaggregation by Revenue Type

	Three Months Ended September 30, 2025			Three Months Ended September 30, 2024		
	Transaction	Platform and other revenues	Revenue	Transaction	Platform and other revenues	Revenue
Revenue	$ 167.2	$ 33.0	$ 200.1	$ 134.4	$ 22.4	$ 156.8
Adjusted to exclude gross up for:						
Pass-through cost for printing and mailing	—	(4.6)	(4.6)	—	(4.2)	(4.2)
Marketing fees	(1.4)	—	(1.4)	(1.2)	—	(1.2)
Revenue Less Ancillary Services	$ 165.7	$ 28.4	$ 194.1	$ 133.2	$ 18.2	$ 151.4
Percentage of Revenue	83.5%	16.5%	100.0%	85.7%	14.3%	100.0%
Percentage of Revenue Less Ancillary Services	85.4%	14.6%	100.0%	88.0%	12.0%	100.0%

	Nine Months Ended September 30, 2025			Nine Months Ended September 30, 2024		
	Transaction	Platform and other revenues	Revenue	Transaction	Platform and other revenues	Revenue
Revenue	$ 376.2	$ 89.2	$ 465.5	$ 314.9	$ 59.6	$ 374.6
Adjusted to exclude gross up for:						
Pass-through cost for printing and mailing	—	(13.3)	(13.3)	—	(11.4)	(11.4)
Marketing fees	(1.9)	—	(1.9)	(1.7)	—	(1.7)
Revenue Less Ancillary Services	$ 374.3	$ 76.0	$ 450.3	$ 313.2	$ 48.2	$ 361.5
Percentage of Revenue	80.8%	19.2%	100.0%	84.1%	15.9%	100.0%
Percentage of Revenue Less Ancillary Services	83.1%	16.9%	100.0%	86.7%	13.3%	100.0%

$USD in Millions (unaudited)

Net Loss to Adjusted EBITDA Reconciliation

(in millions)	Three Months Ended September 30, 2025	Three Months Ended September 30, 2024	Nine Months Ended September 30, 2025	Nine Months Ended September 30, 2024
Net income	$ 29.6	$ 38.9	$ 13.5	$ 18.8
Interest expense	1.2	0.1	3.0	0.4
Interest income	(0.8)	(5.0)	(4.8)	(16.6)
Provision for (benefit from) income taxes	1.6	(8.3)	7.7	(2.0)
Depreciation and amortization expense	7.2	4.6	20.2	13.5
EBITDA	38.8	30.3	39.5	14.1
Stock-based compensation expense and related taxes	17.8	16.4	51.0	49.0
Change in fair value of contingent consideration	(0.7)	(0.1)	(1.2)	(1.0)
Loss (gain) from remeasurement of foreign currency	0.6	(5.5)	(6.9)	(2.1)
Gain on available-for-sale debt securities	—	—	(0.2)	—
Indirect taxes related to intercompany activity	0.6	0.1	1.6	0.2
Acquisition related transaction costs	—	0.5	2.6	0.5
Restructuring	—	—	8.7	—
Acquisition related employee retention costs	—	0.5	—	0.5
Adjusted EBITDA	$ 57.1	$ 42.2	$ 95.1	$ 61.2

$USD in Millions (unaudited)

Net Margin, EBITDA Margin, and Adjusted EBITDA Margin

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2025	2024	Change	2025	2024	Change
Revenue (A)	$ 200.1	$ 156.8	$ 43.3	$ 465.5	$ 374.6	$ 90.9
Revenue less ancillary services (B)	$ 194.1	$ 151.4	$ 42.7	$ 450.3	$ 361.5	$ 88.8
Net income (C)	$ 29.6	$ 38.9	$ (9.3)	$ 13.5	$ 18.8	$ (5.3
EBITDA (D)	$ 38.8	$ 30.3	$ 8.5	$ 39.5	$ 14.1	$ 25.4
Adjusted EBITDA (E)	$ 57.1	$ 42.2	$ 14.9	$ 95.1	$ 61.2	$ 33.9
Net margin (C/A)	14.8%	24.8%	-10.0%	2.9%	5.0%	-2.1%
Net margin using RLAS (C/B)	15.3%	25.7%	-10.4%	3.0%	5.2%	-2.2%
EBITDA Margin (D/A)	19.4%	19.3%	0.1%	8.5%	3.8%	4.7%
Adjusted EBITDA Margin (E/A)	28.5%	26.9%	1.6%	20.4%	16.3%	4.1%
EBITDA Margin using RLAS (D/B)	20.0%	20.0%	0.0%	8.8%	3.9%	4.9%
Adjusted EBITDA Margin using RLAS (E/B)	29.4%	27.9%	1.5%	21.1%	16.9%	4.2%

$USD in Millions (unaudited)